

DESERT MOUNTAIN CLUB

NAGONIE

OCTOBER | NOVEMBER | DECEMBER 2018

PHILANTHROPY ON THE MOUNTAIN

*How Desert Mountain
Members Give Back*

NEW
Sunset Yoga
PG 16

TRAILS
INTERACTIVE
SCREENS AT
THE TRAILS
PG 17

SONORAN
NEW LEAGUES AND
EVENTS, PLUS NEW
FACES AT SONORAN!
PG 12-15



PHILANTHROPICS ON THE MOUNTAIN: TO GIVE IS TO CREATE HAPPINESS

Our vision as a Club is to be one of the finest golf and recreational communities in North America. Our team will be deeply dedicated to improving every aspect of our facilities, programming and service we provide your family. Having a positive impact on your life experiences at the Club is vitally important, and fostering all initiatives to achieve this goal is a priority for our team.

At Desert Mountain, the secret to a fulfilling life is not only living together, but also *giving together*.

Desert Mountain residents know that happiness is directly related to how our members spend their gifts of resources and time. Over the past several years our members have found the secret elixir: supporting their community and spending quality time with each other.

"In many cases, exclusive enclaves tend to be insular, but the amazing people who live at Desert Mountain truly find ways to lead purposeful lives by connecting to each other and benefiting the greater good, and we're all better for it," said Damon DiOrio, the Club's Chief Executive Officer. "It's an inspiration that we reinforce at the staff level as well," he continued. Senior leadership team members enjoy (and in fact are required to) incorporate community outreach into their annual team goals.

The residents of the community have a great bond, solidified by friendships that have formed over a mutual desire to benefit their surrounding community. You can see it and feel it by showing up to events like the newly named *Home and Lifestyle Party* presented by the Desert Mountain Community Foundation. There are so many wonderful causes led by and supported by the members of Desert Mountain.

The scholarship support from the Desert Mountain Community Foundation is a testament to the joy created from helping Desert Mountain employees and their dependents achieve their educational goals. Since the inception of the Foundation in 2013, more than \$205,000 in academic scholarships have been awarded to 92 students.

Twenty years ago a group of Desert Mountain members came together to create CARE (Cancer Awareness Research Education), raising money through golf tournaments, "Olympics" and a myriad of other fundraisers, as well as planned giving campaigns. While the "FUNraisers" are great for building friendships and networking, the financial rewards of the events benefit innovative cancer research projects at HonorHealth and Mayo Clinic of Arizona. To date, CARE has contributed in excess of \$6.3 million to research efforts, playing a meaningful role in medical advancements.

Our generous members lead and are involved with many causes impacting lives right here in Arizona. The Veterans Heritage Project is an organization dedicated to connecting U.S. Veterans with students. Foothills Caring Corps helps seniors and physically challenged neighbors with daily tasks. The annual Golf Fore Charity Pro-Am and Scramble benefits Phoenix Children's Hospital, St. Vincent de Paul and the Knights of Columbus charities. Arizona Musicfest produces concerts with proceeds supporting music education, scholarships, and competitive youth performances and more. Youth Angels provides educational advancements to the military and law enforcement through scholarships.

"As a two-time cancer survivor, I had a special connection to our Club when I discovered our members' passion for impacting their surrounding community."

**Desert Mountain Club
CEO, Damon DiOrio.**

"When I receive an email that there are scholarship applications available for review I honestly get excited!" says **Desert Mountain member, K.R.** "I'm reminded with each application how much dedication and hard work is required to complete a degree or certificate program and have such admiration for the individuals investing in their future. I read each application at least twice and always feel some connection to each applicant."



WELCOME NEW MEMBERS!

JULY-SEPTEMBER 2018

David & Sherry Kanies | Park Ridge, IL
Marc & Vicki Neumann | Medina, WA
Charles & Jennifer Bastian | Penfield, NY
Perry Armstrong & Karla Winningham
Verona, WI
Jeff & Marie Clark | Newport, RI
Dan & Alison Holub | Wales, WI
Paul & Mary VanDenBosch | Carefree, AZ
Scott Cruickshank & Bobbie Lopez
Scottsdale, AZ
William & Mary Jane Kelly | Scottsdale, AZ
Christian & Jolie Monea | Scottsdale, AZ
Bob & Fran Boardman | Scottsdale, AZ
John & Michelyn Farnsworth | Draper, UT
Mary & Chris Moase | Pewaukee, WI
Dilan & Catharina Ellegala | Scottsdale, AZ
Dan & Shelly McKeever | Grantsville, UT
Jay & Barbara Kenehan | Scottsdale, AZ
Mitchell & Wendy Bell | Park City, UT
Ed & Kelly Derderian | Dinuba, CA
Gary & Dorothy Steiner | Scottsdale, AZ
Chuck & Lynnette Carlson | Winnetka, IL
Mark & Jordan Allen | Grand Island, NE
Brian & Casey Enns | Chicago, IL
Thomas & Maureen Grote | Scottsdale, AZ
Keith Marshall | Scottsdale, AZ
Kirk & Jenni Marshall | Scottsdale, AZ
John & Lori Richart | Ann Arbor, MI
Mark & Michelle Wheeler | Omaha, NE
Ross & Brenda Jo Bogue | Gig Harbor, WA
Rich & Carrie Berg | Wheaton, IL
Dick Brown | Scottsdale, AZ
Damien & Ally Davis | Avon, CT
Howard & Audrey Iseri | Scottsdale, AZ
Gary & Linda Deiters | St. Paul, MN
Ron Sherman | Issaquah, WA

It's a wonderful time to call Desert Mountain home.

In the spirit of this, we'd like to introduce two new exciting programs that will allow us to grow as a Club and community — as one.

Real estate data shows as of September 24, 2018, there are 130 homes available on the market here at Desert Mountain, and 79 lots for sale. While interest rates, market conditions, taxes and other economic factors are favorable, we are working proactively to encourage buyers to consider Desert Mountain as their future home.

MOVE **UP** TO THE MOUNTAIN

Our Move UP to the Mountain campaign serves as a “thank you” and incentive which is only available to new homeowners of our community who purchase a Golf Membership from the Club's Membership Resale Program within 30 days of buying a property. A \$5,000 initiation credit or 3 months of no dues will await the new homeowner upon purchasing a Golf Membership. This is being done as an ongoing effort to promote unity between property ownership and membership. Our members are the leading source of new members to the Club; should you know someone who is considering a move to Desert Mountain, please help us get the word out. When they join, we have YOU covered, too with our member referral program.

THE YEAR OF REFERRAL

Current members are invited to take part in “The Year of Referral.” We have expanded our referral program to include a series of incentives that entitle our current members to secure up to 6 months of dues and credits, and even no cart fees for one year when an Equity Golf Membership is purchased from the Club or through a Real Estate transaction.

HERE'S HOW IT WORKS

Refer up to three new Equity Golf members within 12 months and YOU as our referring member, enjoy these benefits:

FIRST REFERRAL

Two months no dues

SECOND REFERRAL

Two additional months no dues plus five golf guest passes good for one year

THIRD REFERRAL

Two additional months no dues **OR** enjoy no cart fees for one year

Learn more about the **Member Referral Program:**

Nicole Forbes, *Director of Membership Sales* OR

Cherie Russell, *Membership Sales Manager*

480-595-4110 | membership@desertmountain.com

This program replaces all previously promoted referral incentives.



Seven Desert Mountain...

Makes Headlines

Seven Desert Mountain is grabbing the attention of both the media and future residents in and out of state. Our newest community has been featured in:

LINKS MAGAZINE
Fall 2018

COLORADO AVID GOLFER
June 19, 2018

PHOENIX BUSINESS JOURNAL
April 16 and July 16, 2018

EXECUTIVE GOLFER MAGAZINE
May 2018





DESERT MOUNTAIN

On September 21, 200 members donated their hiking shoes, joining CEO Damon DiOrio, Developer and Course Designer Bill Brownlee and Designer Wendell Pickett on a walking tour of the active worksite at Seven Desert Mountain. Members saw first-hand the plans and landscaping throughout No. 7 Desert Mountain, and the walls going up on Seven's clubhouse and gastropub. To view the video from the walking tour, visit the member website.

MEMBERSHIP at SEVEN DESERT MOUNTAIN

Homeownership is tied to Desert Mountain Club membership. Residents of Seven Desert Mountain have the option to choose from multiple membership offerings:

EQUITY GOLF

Members have access to all Desert Mountain Club's amenities including all of its seven golf courses and Jim Flick Golf Performance Center

EQUITY LIFESTYLE

Members have access to restaurants, social events, the Sonoran fitness and wellness center and all outdoor activities excluding golf play/practice

EQUITY SEVEN GOLF

Members have access to all Equity Lifestyle membership offerings, PLUS golf at No. 7 Desert Mountain only; golf access beyond course No. 7 is not included



MORE INFORMATION

Contact: membership@desertmountain.com

Phone: 480-595-4110

Welcome



JOHN LYBERGER
DIRECTOR OF GOLF

I am thrilled to be joining the Desert Mountain golf leadership team just as we kick off the 2018/2019 winter season. This season brings several new and exciting elements to the golf operation, including the grand opening of No. 7 at Desert Mountain in February and the reopening of the tried and true Renegade course in March. However, what I'm looking forward to the most is meeting each and every one of you and working with our golf professional team to provide you with an unparalleled golf experience on our soon-to-be seven golf courses. This is a great time to be at Desert Mountain and I'm very honored to be a part of this amazing community.



LADIES' MEMBER/MEMBER TOURNAMENT

NOVEMBER 12-14, 2018 | Geronimo and Chiricahua Courses

MEN'S MEMBER/MEMBER TOURNAMENT

NOVEMBER 15-17, 2018 | Geronimo and Chiricahua Courses



SCOTTSDALE POLICE DEPARTMENT



SCOTTSDALE FIRE DEPARTMENT

BATTLE OF THE BADGES | SEPTEMBER 19, 2018

Desert Mountain had the distinct honor of hosting members of the Scottsdale Fire Department and the Scottsdale Police Department to face off on Outlaw. These dedicated professionals not only serve our community, but many are veterans who helped us raise funds for wounded warriors who have fought for our country.

The Scottsdale Police took home the cup, but, as Damon DiOrio announced during the luncheon, the more important victory was the \$8,000 raised by multiple anonymous members, which will be divided evenly and donated to Tee-It-Up for the Troops and Special Olympics.

RENEGADE REIMAGINED

No Overseeding, More Efficiency and Better Conditions All Year Long

The reimagining of Renegade is well underway, and this summer the man at the wheel led the design team on a hole-by-hole review and assessment. Jack Nicklaus is pleased with the progress and is excited to offer members some new reasons to love Renegade.

“For 30 years, Renegade has been a crowd pleaser, always known for providing a variety of playing options. We’ve been working to create even more diversity for all skill levels, offering members multiple options for tees and greens,” Nicklaus said. “Homeowners will enjoy better views and it’s exciting to see it come together.”

By changing to cool season turf and bentgrass fairways, there will be 40-45 additional days of member play while also witnessing a reduction in water usage and labor requirements, allowing for ample budget savings. Renegade will provide our agronomy team with new technology and controls for better efficiency, which will result in better conditions on a more consistent basis. Barring substantial weather complications, Renegade remains on track to open in March of 2019.



MIZUNO JPX919 IRON SERIES Sets a High Bar

Mizuno is legendary for its jewel-like and tour-proven forged irons and, most recently, for its uniquely hot cast game-improvement designs. The latest lineup of three new irons has launched and is receiving high praise. The three new models that make up the JPX919 series include the pro-ready JPX919 Tour, the players-distance JPX919 Forged and the fast-faced game-improvement JPX919 Hot Metal.

The JPX919 Tour is designed to produce a more forgiving forged cavity shape by selectively thinning the topline and redistributing mass toward the toe. The thinner topline also allows extra weight to go towards the toe and the sole, two areas that also make the JPX919 more forgiving than a typical better players iron.

The new JPX919 Forged uses a boron-infused version of the company’s trademark 1025E carbon steel. The boron strengthens the steel, allowing for a thinner face and better weight distribution. The clubs also feature a slot that creates more spring-like effect through a larger thin area of the face. A lower center of gravity helps to increase launch angle.

Mizuno’s very popular JPX 900 Hot Metal iron has been the most beneficial to the greatest number of golfers. The new and upgraded JPX919 Hot Metal, again, uses Chromoly 4140M, a high-strength steel alloy that creates a thin, fast-flexing face. A series of supporting ribs within the topline helps to control sound and optimize vibration without raising the iron’s sweet spot. The result – stronger lofts that produce more velocity and more distance.

Mizuno’s quality and performance is evident in the results achieved by the PGA Tour’s Brooks Koepka, having won three majors in the past two years using the JPX 900 Tour irons.

Please call the Jim Flick Golf Performance Center to schedule your fitting, or for more information on the new Mizuno lineup!



JIM FLICK GOLF PERFORMANCE CENTER



PAXTON O'CONNOR
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JENNIFER TUCKER
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GOLF RANGE CONVERSATIONS - Gained insights from our teaching professionals at Jim Flick Golf Performance Center.

To follow along with more content from the performance center, please follow our Instagram page by searching "desertmountainpc."

WHAT SETS YOU APART AS A TEACHER?

Paxton: Cultivating an environment for love of craft, providing competitive intensity to stretch one's potential, and improving awareness of the mind and body.

Lonnie: The ability to diagnose a core problem and simplify the correction giving the student the ability to self-correct when I'm not with them.

Jennifer: One of my greatest strengths as an instructor is my ability to present golf concepts in the students' own personalized vocabulary using a wide variety of previous athletic experiences.

DK: Enthusiasm and ability to communicate with students.

MOST INFLUENTIAL TEACHER TO YOUR TRAINING

Paxton: Butch Harmon

Lonnie: Jim Flick

Jennifer: Dale Abraham

DK: J.J. Kim from Han Yang Golf Academy

NAME A PRO YOU WOULD LIKE TO HELP AND EXPLAIN HOW YOU WOULD DO SO.

Paxton: Rickie Fowler. Phenomenal player who always has his foot on the accelerator. We would approach the full swing and green reading. In full swing, we would address over rotation of his forearms in backswing and head tilts through impact to reduce amount of clubhead being laid off at top and thrown out late downswing. Fowler's putting stroke mechanics are top tier, but often struggles to identify slope and how much to play while reading greens. I would challenge him to find the highest point and lowest point of entry in the hole having to adjust speed.

Lonnie: Tiger Woods. As his physical body continues to hold up I would encourage him to look

back at all the success he had earlier in his career. I would challenge him to think about what it was then that made him so successful and help him understand that he needs to get back to that mindset. Not necessarily with his swing but his overall mental ability and confidence that he had back then.

Jennifer: I think it would be really fun to work with a multi-sport athlete like Gary Woodland. Looking at his current stats I would focus on improving his strokes gained around the green statistic, where he is losing .249 strokes to the field per round and is ranked 188th. I don't know Gary well enough to know exactly why his wedge game is underperforming, but I would definitely want to make sure that he is utilizing the "just look and release" skills he has from playing collegiate basketball.

DK: Tiger Woods. I would work on his tee ball. I truly believe that Tiger can shape the ball better than most of the guys on tour. I would try to help him become less mechanical and more cerebral. Have him picture the shot and hit it!

WHAT'S THE MOST COMMON STRATEGY MISTAKE THE AVERAGE GOLFER MAKES? WHAT IS THE QUICK FIX?

Paxton: Aiming at the flagsticks far too often on approach shots. Tiger has stated, "I play aggressive to spots others would find conservative." Identify largest area of green to land as if the flag is not on the green and commit to your number!

Lonnie: I think the most common strategy mistake is playing shots that they are not capable of pulling off. The quick fix is to play to their own abilities. Get the ball back in play instead of hitting the miracle shot that has only a 10 percent chance of being successful.

Jennifer: I see a lot of average golfers who believe from a given yardage there is only one correct club they should use every time they are

at that yardage. In reality, there are so many environmental factors not to mention internal physical and mental states that all combine together to impact how far a shot will go. Lasered yardage is just one of the factors. During the Short Course a la Carte Program this summer when we played all 18 holes from 150 yards I had a student who, during the round, successfully used everything from a 9-iron to a 5-hybrid for the initial 150 yard shot.

The first step to becoming better at club selection is to make the commitment to yourself to not let preconceived expectations dominate your club selection process. Then get into a habit of doing some pre-shot math. Assign a yardage gain or decrease to every factor you recognize during the decision process and add all the factors together to come up with your club selection.

DK: Trying to hit the heroic shot when they are in trouble.

WHAT ONE CLUB WOULD YOU HELP THE AVERAGE GOLFER IMPROVE WITH AND WHY?

Paxton: Selecting a wedge as many shots are taken from inside 100 yards. This allows a player to build confidence with a club that is utilized for chips, pitches, and approach shots.

Lonnie: The putter, because it's almost 50 percent of all shots. I would add the driver next as it will help save many from penalty shots.

Jennifer: I would choose to work on the sand wedge because many amateurs are adding unnecessary strokes to their score because they have poor performance from inside 50 yards. Nearly everyone has the physical capabilities to excel in the short game and much enjoyment can be found in immersing one's self in the artistry and creativity involved in navigating the various contours the golfer encounters around the green.

DK: Putter. Average golfers spend less time to improve putting and I believe that they can save some strokes very quickly by learning to hit the line better, reading greens and distance control.



Titleist TS Drivers Now Available

It began with a challenge from the game's greatest players. A mission to solicit speed from every detail of the driver, embarked on by a collection of uniquely-gifted R&D minds. The TS Project from Titleist is a peerless pursuit of speed where every micron and milligram matter. Two letters that mark the way to the future of Titleist Speed.

MODELS - TWO WAYS TO SPEED

Titleist's new TS Metals offer two distinct designs that bring more speed to your game. TS2 lets you swing aggressive with maximum forgiveness across the face, while TS3 offers an adjustable sweet spot for speed-tuned performance.



STRAIGHT. SPEED.

Explosive distance across the face and maximum forgiveness.
Offers adjustable swing weight, with low and deep CG.
High Launch, Low Spin

SPECIALIZED. SPEED.

Speed-tuned distance and dynamic forgiveness.
Offers adjustable swing weight with SureFit CG.
Mid Launch, Low Spin

JIM FLICK GOLF PERFORMANCE CENTER HOURS OF OPERATION
Through October 31: Tuesday-Saturday 8 a.m.-3 p.m. | Monday & Sunday, closed
Beginning November 1: Monday-Saturday, 8 a.m.-5 p.m. | Sunday, closed



TURF TALK - 2018/2019 overseeding plan



Jim Key, Agronomist

The Winter Overseeding Strategy - We Have a Need for Seed.

As announced in the Turf Talk discussions with our Agronomy experts last April; this fall's overseeding strategy has been modified from prior years by increasing the seed rate from 650 pounds (last year) to 750-800 pounds per acre in fairways. For the roughs, the rate of seed in prior years was 500 pounds and we will increase this to 600 pounds per acre in the rough this fall. This is approximately 28 million more seeds per acre which will produce a denser cool season turf during the winter season. The result will be improved aesthetics and playability through the fall, winter and spring months. A thicker stand of ryegrass will always present challenges during the transition back to bermudagrass for the summer season. The "rule of the farm" states that "the better the ryegrass, the worse the bermudagrass and vice versa". When ryegrass thrives with a dense turf cover, through the winter and into spring, the shading effect on the bermudagrass base results in thin bermudagrass in the summer. This requires more water, fertilizer, cultural practices and most importantly, more time to transition back to 100% bermudagrass cover. It will also depend on the contributions from Mother Nature and whether they favor transition.

In recent years, the lower seed rates for ryegrass produced good color in the fall and early spring but resulted in a spotty appearance in the winter when frost slowed the growth of the ryegrass and turned the bermudagrass base under the ryegrass brown. The "off color/yellow" spots that were witnessed last spring was the dormant bermudagrass. The lower rate of seed in the past was never done to save money. It was done to facilitate a better and quicker bermudagrass transition. We realize this impacts golf course aesthetics/appearance during the winter months, and we have changed the seed rate accordingly this year. The goal for this season is to improve the winter color and appearance and consequently, member satisfaction during the busiest time of year. Our goal is to provide quality playing conditions during the winter and summer seasons, so we have designed an agronomic plan to support the new strategy announced last April. Having three year round cool season turf courses (Renegade, Chiricahua and No. 7) will give us enough course capacity in May and June (with excellent conditions); so we can transition the other four courses in the proper spring transition window prior to June 15.

Apache - 100% of the overseed process has been completed and the water is on. To benefit our members while Renegade is closed, Apache

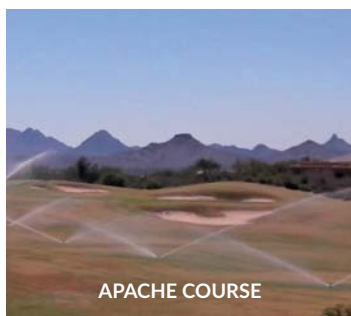
was changed from a partial to a full overseed this year. This will affect Apache's transition next summer as it has not had the necessary 100 days for bermudagrass establishment for the last three (3) consecutive years. Apache's overseed will be successful because we were able to use approximately 30,000 square feet of sod this summer that was harvested from Chiricahua which is in a two year process of being converted to year-round cool season turf. If the course is sprayed out prior to June 15 as our Agronomists state is optimal, we would only need 5,000 square feet of sod when we can attain 100 days of bermudagrass growth in the summer. We expect an increased population of *Poa annua* on Apache this year due to the weaker bermudagrass base. Apache will be dormant next year so a *Poa* control program can be implemented successfully as will occur with Outlaw this winter.

Geronimo - Seeding was completed on September 23.

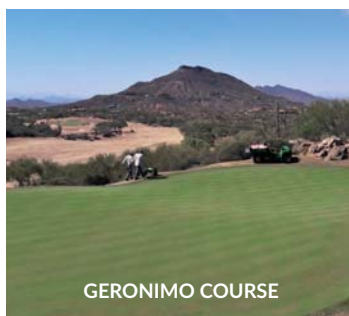
Cochise - As previously announced, Cochise will close for overseeding in mid-October.

Chiricahua - Our Agronomy team has completed Phase 1 of the two-summer conversion to permanent year-round cool season grasses. Phase 2 will take place next summer when the course will be renovated and converted to bentgrass fairways and Kentucky bluegrass/tall fescue rough. This summer the bermudagrass was completely killed, and in September, the tees and fairways were seeded with ryegrass and the rough with ryegrass/bluegrass/fescuegrass. Seed germination and establishment is now progressing quickly and improving every day. As previously announced, Chiricahua is scheduled to open in November.

Outlaw - Our team overseeded only tees this year and the course will be dormant bermudagrass during the winter months. It is currently providing excellent playability with full bermudagrass coverage and this will continue until mid-late November when the winter frosts begin. The rough is currently being maintained at a higher mowing height to preserve the density for the winter when the bermudagrass is dormant and does not grow. This will help playability by reducing the tendency of the ball to roll off the golf course. We are also asking that carts enter and exit the golf course where the green posts are located and drive only in the fairways and not the rough. The goal is to reduce the wear from cart traffic in the rough, so it will persist through the dormant season.



APACHE COURSE



GERONIMO COURSE



CHIRICAHUA COURSE



OUTLAW COURSE

SNOW ANGEL



Cochise/Geronimo and Renegade are pleased to be offering the Snow Angel line for fall. Snow Angel features beautiful layering pieces in luxurious fabrics and fun prints. Ideal for snow sports, cycling, running, hiking, yoga, tennis, golf, fishing, or just walking on a chilly day, Snow Angel is fashionable, functional, flattering, and comfortable. Select from a full assortment of vests, mocks, fleece, and leggings in vibrant prints, jewel-tone solids, and metallic jacquards. Snow Angel even offers a reversible zip mock in fun prints. Let Snow Angel take you into your fall and winter activities in style.

live your best life...
with johnnie-O!



johnnie-O is a premium, high quality lifestyle brand appealing to all generations of men with its timeless, fun and comfortable design. The apparel is crafted with a Southern California vibe, fused with an East Coast classic style. Look good and feel great in johnnie-O's innovative fabrics featuring moisture-wicking materials that are highly breathable, wrinkle resistant, and made with just the right amount of stretch to move with you. Every shirt exudes a clean, fit look that can take you from the office to the course and everywhere in between. This fall, look for an exciting new offering of men's polos, outerwear, and layering pieces – all in fashionable styles and colors – featured proudly at the Chiricahua Golf Shop.

FALL DEMO DAY

SATURDAY, NOVEMBER 10
9 A.M. - 4 P.M.
COCHISE/GERONIMO



Please join us for our Fall Demo Day at Cochise/Geronimo! Come and check out the latest products from over 70 vendors, with a variety of categories ranging from golf clubs to men's and women's apparel along with everything in between! Demo Day is a unique opportunity to test all the latest equipment side-by-side, as well as shop from a huge selection of the latest fall and spring 2019 products, all at incredible discounts! As always, Demo Day will be the best day of the year to stock up on golf balls and gloves as we will be featuring exciting additions to our unbeatable range specials. Our always popular Ecco shopping experience will be back once more featuring all the latest styles from our top footwear vendor. We invite all Desert Mountain members to enjoy all that makes Demo Day such a special event at the Club with great prices, no-obligation raffle prizes, and terrific discounts in all the shops!

NEW 2019 SUN MOUNTAIN GOLF BAGS

The new 2019 collection of Sun Mountain golf bags are arriving this fall to Desert Mountain, and the lineup is deeper and stronger than ever! Featuring improvements on all the most popular bags, along with new colors and exciting new styles, the 2019 golf bags from Sun Mountain will continue to be the standard bearer for all other bag companies to follow. Two highlights of the 2019 collection are the new 4.5 LS and C130 Supercharged golf bags. These golf bags come wired with a Phillips Power Bank lithium ion battery capable of powering

your portable music speaker or recharging your electronic devices. The Power Bank has two USB ports – one standard and one rapid-charging – allowing the recharging of multiple devices at once. Sun Mountain has improved all of the most popular bags from 2018 and has added the popular Zero-G waist strap option to the #1 golf bag from 2018 – the three and a half pound 3.5 LS. There's no better time to upgrade your golf bag, so stop into any Desert Mountain golf shop this fall to check out the new 2019 Sun Mountain offering!





CHEF BERTRAND BOUQUIN RECEIVES HIGHEST FRENCH CULINARY HONOR

On June 17, our very own Director of Culinary Operations, Bertrand Bouquin, obtained the highest French distinction as a Maître Cuisinier (French Master Chef). The Maître Cuisiniers de France society is more than 60-years-old, and one of the highest honors in the country. Their goal is to preserve French traditions in the kitchen and ensure the next generation has the skills to keep them alive. Chef Bertrand, who hails from Burgundy France, was honored to receive this world-renowned recognition at a large gathering in New York City. We are honored to have him at the helm of our culinary team here at Desert Mountain Club.



ditch your groom and grab your broom!

WITCHFEST III - GHOULS NIGHT OUT

FRIDAY, OCTOBER 26

COCHISE/GERONIMO CLUBHOUSE | \$60 PER PERSON

During the Bewitching Hours of 6:13-9:13 p.m.

Book online or call Member Services at 480-488-1363

FALL MEMBER BASH - BEST OF SCOTTSDALE

FRIDAY, OCTOBER 13 | 6 p.m.

OUTLAW CLUBHOUSE | \$99 PER PERSON

Gather with friends and family for the "Best of Scottsdale" theme with Arabian horses, Polo ponies and riders, Barrett-Jackson cars, food and live music by the seven piece "Static Band". The Youth Center will be providing optional childcare during the event from 6-9 p.m. for an additional charge.

featured dish...



CHICKEN PIBIL

Achiote braised half chicken with annatto, citrus, white wine and served with a green chile mash and sautéed spinach. Enjoy this dish for dinner at Outlaw prepared by Chef Arturo Ramirez.



WINE EDUCATION SERIES

OCTOBER 9 - NAPA VALLEY
 NOVEMBER 20 - THE 6 NOBLE GRAPES
 DECEMBER 12 - WASHINGTON/OREGON
 COCHISE/GERONIMO CLUBHOUSE | 5:15 p.m. | \$45

Every month, we offer education of the wines being showcased for dinner. Afterwards, we will feature 20 wines for tasting from an entire region, paired with four regional small plates' food stations.



GRAPESEED WINE DINNER

WEDNESDAY, OCTOBER 24
 COCHISE/GERONIMO CLUBHOUSE | 6 p.m. | \$145

Founded in 2015 in Healdsburg, CA, by a small team of wine industry insiders who share a passion for artisan winemaking. GrapeSeed is a community that directly connects wine lovers to the finest winemakers around - individuals whose wines have consistently received the highest marks from the leading critics.



HEITZ CELLAR WINE DINNER

WEDNESDAY, NOVEMBER 7
 COCHISE/GERONIMO CLUBHOUSE | 6 p.m. | \$135

Founded in 1961, Heitz Cellar is a true Napa Valley legend that has helped shape the history of Napa Valley winemaking. Made with an unwavering commitment to quality from organically farmed, 100% Napa Valley fruit, Heitz wines are reflective of our commitment to the Stewardship of the Napa Valley.



HOLIDAY WINE DINNER

FRIDAY, DECEMBER 7
 COCHISE/GERONIMO CLUBHOUSE | 6 p.m. | \$140

Featuring Cakebread Cellars. Founded in 1973 by Jack and Dolores Cakebread, this little family winery has become one of the most successful and respected wineries in America, renowned for its world-class vineyards, wines, and hospitality. It is their commitment to quality, and history, that they feel truly blessed to share with you.

save the date...

COOKING CLASS

Monday, November 5, 2018 | 5 p.m.
 Constantino's Kitchen - Pasta

THANKSGIVING

Thursday, November 22, 2018
 11:30 a.m.-3:30 p.m.
 Cochise/Geronimo Clubhouse

COOKING CLASS

Monday, December 10, 2018 | 10 a.m.
 Constantino's Kitchen - Yule Log

NEW YEAR'S EVE

Vintage Hollywood Party
 Monday, December 31, 2018 | 6 p.m.
 Cochise/Geronimo Clubhouse

MINER FAMILY WINE DINNER

Friday, January 18, 2019 | 6 p.m.
 Cochise/Geronimo Clubhouse

GRGICH HILLS ESTATE WINE DINNER

Wednesday, February 20, 2019 | 6 p.m.
 Cochise/Geronimo Clubhouse

SONORAN | AT DESERT MOUNTAIN



JONATHAN DAVIS
DIRECTOR OF RACKET SPORTS

Greetings!

I would like to start off by saying how excited I am to be working here at Desert Mountain. Thank you to everyone who has made the transition easy and enjoyable. I have already met a lot of the members and I am looking forward to meeting everyone else as they make their way back into town. I know we are going to have a lot of fun getting to know each other and spending time on the courts together!

We already have a lot of new events and programs scheduled over the next few months with many more planned for the future. We are going to start off by having **Grand Canyon University bring their Men's and Women's tennis teams out for a Drill, Play, and Social Luncheon on Saturday, October 13 from 9 a.m.-12 p.m.**

Members will be able to participate in college themed drills, have a chance to play with college players in singles and doubles, and watch high level practice matches. Grand Canyon's tennis team is coached by Greg Prudhomme, the 2018 USPTA National College Coach of the Year. Don't miss this amazing chance to play with some of the best players in the Valley!

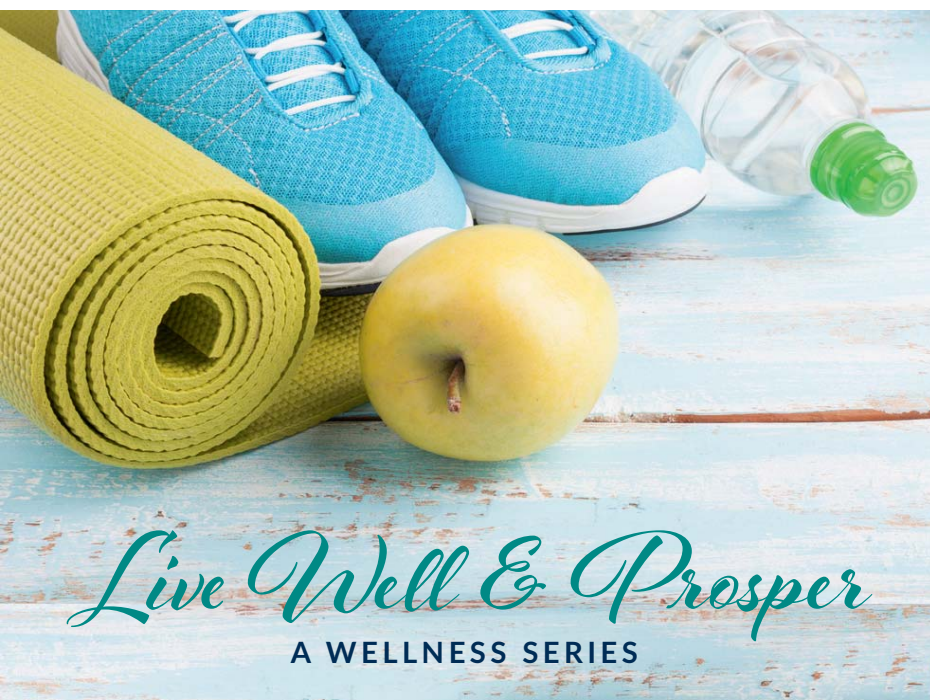
For those who cannot make it to the Grand Canyon weekend we will have a Tennis and Pickleball Social Mixer on Saturday, November 3 from 9 a.m.-12 p.m. This will be a great opportunity to meet the new faces in the department and to sharpen your skills on the courts. We will have some great prizes up for grabs and some delicious snacks for everyone who attends.

Starting in November, we are going to be offering weekly specialty tennis and pickleball clinics focused on particular shots, movement, and tactics. The tennis clinics will cover everything from forehands, to poaching, to drop shots. The pickleball clinics will cover everything from serving, to dink shots, to stacking. The clinics will often have multiple pros teaching to give a great variety of information and to ensure everyone has one-on-one attention.

The full schedule of clinics and event dates, times, and themes is listed in the Sonoran booklet. This upcoming season will certainly be busy with all our league matches, lessons, clinics, mixers, and socials. We will make sure to offer something for everyone! If you have any thoughts or ideas on events or programming that you would like to see offered please let any of our staff know. I am looking forward to a great end to 2018 and into a great 2019!

Fall is one of the best times to be at Desert Mountain. Now that you've survived the summer heat, it's time to get back outside and see all that we have to offer (besides golf...)!

- Dust off those old hiking boots and rediscover the Desert Mountain trail system. There are a variety of trails of varying levels of difficulty to provide a great workout for anyone. Make sure to pack some trail snacks and plenty of water.
- Grab your racket. Desert Mountain has been busy this summer maintaining your tennis courts. We have aerified and top-dressed the grass court; repainted frames and replaced windscreens on 6, 7, 8 and 9; replaced Har-Tru on the clay courts; resurfaced #9 and installed new beams outside #8.
- We've had a few die-hards who have kept the pickleball courts fairly busy during the summer. The weather is now perfect to get back out there. Remember, as Michelle says, "keep your paddle up and stay out of the kitchen!"
- If pickleball is not your game, move on back to the Bocce courts. Bocce 101 on October 17 will help you prepare for the upcoming league play, beginning October 31.
- Or, bring out your dress whites and start training for a little competition on the croquet lawn. Our two courses are in great shape.
- Of course, you'll want to be in tip-top shape for the great outdoors. Our trainers can help you with any of your fitness goals. Want to hit the ball further? Get back into position on the court quicker? Even work on your flexibility? Stop into the fitness center to meet with a trainer on your way outside. We don't want anyone getting "croquet elbow"!



The staff at Sonoran have one goal in mind - to help our members achieve healthy, fulfilling lives through education and innovative programming. With that, we bring you a new and exciting season of the popular Live Well & Prosper Wellness series! These free or low cost workshops are available for all Desert Mountain members to come and learn from local health experts in areas such as, Hormone Health, Stress Relief, Body Mechanics and Healthy Eating, just to name a few. For the complete 2018/2019 schedule, please see the Sonoran at Desert Mountain booklet or the member website.

"Hormone Health"

Dr. Steven Sorr, Source of Health, Natural Medical Center
November 6, 2018 | 5-6 p.m. | Complimentary

"Benefits of CBD Oil Products"

Aryn Sieber, Cannaisseur Brands
November 13, 2018 | 5-6 p.m. | Complimentary

"Why You Should Try ELDOA"

Denise Herrera, Deva Lingemann, Devon Smith, Certified ELDOA Trainers
December 4, 2018 | 5-6 p.m. | Complimentary

"Getting to the Core of Stress Release"

Roseann Zaft, Board Certified Health & Wellness Practitioner
December 18, 2018 | 5-6:30 p.m. | \$20 | Min. class size: 10

"Better Golf Mechanics by Improving Structural Integrity"

Dr. Michael Robb, FIX24
January 8, 2019 | 5-6 p.m. | Complimentary

"Fat, Friend or Foe?"

Sara Pluta, MS Nutrition and Certified Health Coach
January 22, 2019 | 5-6 p.m. | Complimentary



MONTHLY SPECIALS - october

GUA SHA INSTANT LIFT FACIAL 90 MINUTES | \$180 (\$200 value)

Expert massage techniques with specialized jade tools stimulate lymphatic drainage, release toxins, improve circulation and enhance natural hydration while botanical essences nourish, replenish and fortify skin.

AROMA SENSORY RETREAT 90 MINUTES | \$140 (\$150 value)

Enjoy a customized mineral salt scrub, cocoon wrap with invigorating foot massage and finishing with a revitalizing full body massage. Customize your sensory retreat with your choice of lavender, ginger or Neroli Aromatherapy oil.

MONTHLY SPECIALS - november

PUMPKIN REGENERATION & HYDRATION TREATMENT 60 MINUTES | \$130 (\$140 value)

We start with the organic Vitamin A peel to address hyper-pigmentation and dehydration. The pumpkin latte hydration masque is then applied to nourish, revitalize and moisturize. Your skin will be smooth and hydrated thanks to the power of pumpkin!

NEROLI BLOSSOM MASSAGE 60 or 90 MINUTES \$100/135 (\$110/145 value)

Renew and refresh body, energy and spirit with this therapeutic treatment incorporating dry brush, tension release, energy and breathing techniques with uplifting essence of Neroli.

MONTHLY SPECIALS - december

PEPTIDE ILLUMINATING TREATMENT 60 MINUTES | \$130 (\$140 value)

Reduce hyperpigmentation and inflammation, fine lines and wrinkles and enjoy improved elasticity and skin tone for a younger-looking appearance.

MAGNESIUM WELLNESS TREATMENT 60 or 90 MINUTES \$100/135 (\$110/145 value)

Magnesium optimizes healthy energy levels, sleep, muscle function and overall well-being. This nourishing treatment promotes detoxification as it replenishes commonly deficient magnesium levels.



BOCCE BALL

Join us this fall for our new team Bocce league at the Sonoran Clubhouse. This fun social sport will begin on Wednesday, October 31 and take place every Wednesday evening through December 19. This team formatted Bocce league will have teams comprised of 8 to 12 players.

Register you and your spouse, you and your neighbors, a full team or just yourself on the member website. This league is open for all adult members, both advanced and beginners to Bocce. The Sonoran Clubhouse team is more than happy to teach you the rules and strategy of the game before league nights or upon request. Our Wednesday evening Bocce league is here to create a fun and social environment. Café Verde will be offering special cocktail and food specials each week.

For the complete league schedule, pick up a copy of Sonoran at Desert Mountain, visit the member website or stop in at the Sonoran Clubhouse and chat with Gregg Leonard or the Sonoran Clubhouse team about this fun, social sport!



GOLF CROQUET

LEARN FROM A PRO MONTHLY CLINIC

Interested in learning the game of Croquet in a fun and relaxed setting? Join us each month for a beginner's themed clinic with a local croquet professional. Due to this clinic requiring hands-on instruction, limited space is available, and we kindly ask for advance registration. Register through the member website or by calling Gregg Leonard at 480-595-4386. Cost for the clinic is \$20.

LEARN FROM THE PRO DATES:

10 a.m.-12 p.m. | Tuesdays
 November 6 February 5
 December 11 March 12
 January 22 April 9

Season begins Friday, November 2
 Tuesdays:

- Learn from a Pro: Monthly offerings November-April
- Mixed Croquet Play 2:30-5 p.m.

Wednesday:

- Competitive Croquet 2:30-5 p.m.
- Intermediate Play & Advanced Play (Begins Wednesday, February 6)

Friday: Wine & Wickets 2:30-5 p.m.

Sunday: Casual Play 2:30-5 p.m.



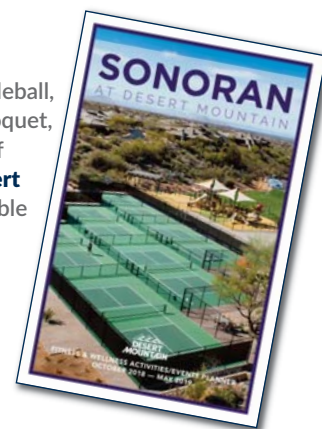
PICKLEBALL

Stop by Sonoran and play one of the fastest growing sports on our brand new pickleball courts!

MONTHLY LUNCHEON

Join us on the first Tuesday of each month for a lunch social at Café Verde following several games of pickleball. A speciality menu will be presented at the beginning of the event for you to preorder your selected meal. At the conclusion of pickleball, the group will head to Café Verde for a relaxing lunch while having the opportunity to ask questions and learn from our Pickleball Instructor, Michelle Colbert.

For a complete schedule of pickleball, bocce or golf croquet, pick up a copy of **Sonoran at Desert Mountain** available at The Sonoran, Concierge Desk and various locations throughout the Mountain.



TURKEY TROT 2018

November 22 | 7-11 a.m. | \$25

Race Day check-in at 7 a.m.

Continental breakfast, coffee, juice and T-Shirt provided. Race starts at 8 a.m. (5K and 1 Mile). Please register early to ensure shirt size is available. Drop your kids off (3 and up) or enjoy the fun as a family in the Turkey Trot activity area. No additional fee for Youth Activities.





The new Youth Activities and Recreation Manager, Ali Royer, will have some exciting new additions and changes to our youth programming. Make sure you check the website on events and camps. It's going to be a fun year! To register for events or camps, please contact member services or register online.

For questions, contact Ali Royer at aroyer@desertmt.com or 480-595-4359.



ACADEMIC SUPPORT HOURS

Ali Royer will be leading this new and exciting initiative to offer academic support hours for our youth here on the Mountain! If your child or children need assistance with homework, organization, or tutoring in a specific area, we are here to help! We kindly ask that reservations be made 24-hours in advance and to let us know how we can support your child's educational growth. A healthy snack will be provided for all children joining us.

\$15 per child, per hour | Tuesdays and Thursdays 4-6 p.m. | Grades 1st-7th welcome

EXTENDED HOURS FOR HOURLY PLAYTIME

The Youth Center is extending our hourly playtime schedule from 8 a.m. to 6 p.m. This service is available for children 3 years and older (must be potty trained). Your child is able to stay with us for a maximum of five hours and will have the opportunity to play outside, socialize, and do hands-on activities.

\$15/hr for the first child, and \$10/hr per sibling or friend Monday-Saturday | 8 a.m.-6 p.m.

Reservations required 24 hours in advance



HAUNTED HALLOWEEN KID'S NIGHT OUT

The Youth Center will be hosting a spooky Haunted Halloween Kid's night out including trick-or-treating and a fun game of outdoor zombie laser tag. Halloween costumes welcome. Bring a friend!

Saturday, October 27 | 6-9 p.m. | Ages 5-12
\$30/child - dinner included

WILD TURKEY DAYS CAMPS

Each camp day will be filled with Thanksgiving and fall-themed indoor and outdoor games, arts & crafts, entertainers, lunch and more!

November 19, 20, 21 & 23 | 9 a.m.-2 p.m.

Ages 5-12 | \$60/child - \$50/sibling or friend per day

KID'S NIGHT OUT WINTER WONDERLAND

Join us for a winter wonderland party in the Youth Center! We'll decorate cookies, make a holiday craft, watch a holiday movie and more!

Saturday, December 22 | 6-9 p.m. | Ages 5-12
\$30/child - dinner included

WINTER BREAK CAMPS

Spend your winter break at Desert Mountain! Each day of camp will be a little bit different with outside vendors, off-property field trips, nature hikes, sports, and more!

9 a.m.-2 p.m. | Ages 5-12

Week 1: December 26 – 28

Week 2: December 31, January 2 – 3

\$60 per child, \$50 per sibling or friend per day



SUNSET YOGA AT THE KIVA

Experience an outdoor yoga class at Desert Mountain's own Kiva at The Ranch. Instructors Emily Grout and Matt Trujillo will lead a 75-minute all-levels class lit by the light of the Kiva fire. Bring your own mat and props or use the props provided. Hot tea and water will be available for enjoyment before and after class. Instructors will alternate leading the class providing verbal and tactile cues and adjustment. Join us in this picturesque Sonoran Desert setting for a wonderful yoga experience.

DATES AND TIMES

Every third Thursday October-April. Start times vary based on time of sunset

October 18 - 4:30 p.m. | November 15 - 4 p.m.

December 20 - 4 p.m. | January 17 - 4:30 p.m.

February 21 - 5 p.m. | March 21 - 5:15 p.m.

April 18 - 5:30 p.m.

WHAT TO BRING

- Warm, comfortable workout clothes and layers for temperature changes
- Water bottle
- Source of light (cell phone, headlamp, flashlight). There is very little light once the sun goes down.
- Yoga mat (there will be some available as well)

CLASS TIME: 75 MINUTES | COST: \$15

Pre-registration required 24-hours in advance.

Class will be cancelled for low registration (6 or less) and inclement weather.



DM|LIFE

Outdoor

DISPATCH FROM THE DESPERADOS

THE RANCH MOSAIC

The Ranch Mosaic will be a stunning 50' x 8' glass and ceramic tile mosaic that spans a curvilinear wall near the Kiva. Regional artist Karen Knorowski designed the stylized representation of sunrise-to-midnight in the Sonoran Desert. Think of it as Desert Mountain's monument to its unique Sonoran Desert location. Local artist Tammi Lynch-Forrest shall construct the mosaic. She has visited and assessed the site, fine-tuned the design and ordered materials. Expect to see her this upcoming season as she sketches the mosaic design and begins the installation process. Please visit The Ranch and follow Tammi's progress. Look for various upcoming events to showcase the development and dedication of this singular work of community art.

CINTAROSA TRAIL

This new two-mile trail segment, departing from the East Grapevine Wash Trail, ultimately connects to the existing Apache Skyline Trail to create a new four-mile loop that is quickly accessible from our trailhead. As the Cintarosa Trail climbs it offers spectacular views from various portals through mountain passes. Grades vary from level to short and steep. As it summits the highest ridge it connects with the Apache Skyline Trail at the existing bench.

SONORAN FITNESS TRAIL

Though not a part of our Northern Properties stacked-loop trail system, this newly-revamped trail departs from the Sonoran Club and provides a two-mile round trip hike or jog. Future plans may include stationary fitness equipment along the trail.

SUNSET AND FULL MOON HIKES

Sunset and moonlit hikes are ongoing throughout the year. Meet at The Ranch restroom and water refill station. Bring a flashlight and water.

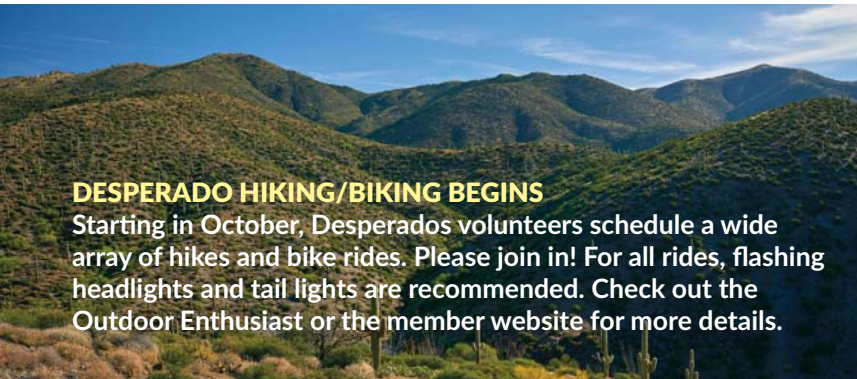
For more information please contact:
Cheryl D'Anna at DMClubEvents@gmail.com

MONDAY, OCTOBER 22 | 5-7 p.m.

WEDNESDAY, NOVEMBER 21 | 5-7 p.m.

THURSDAY, DECEMBER 20 | 5-7 p.m.





DESPERADO HIKING/BIKING BEGINS

Starting in October, Desperados volunteers schedule a wide array of hikes and bike rides. Please join in! For all rides, flashing headlights and tail lights are recommended. Check out the Outdoor Enthusiast or the member website for more details.

BIKE RIDES

Monday Bartlett Lake — Road or hybrid bike ride. This is a challenging ride to Bartlett Lake and back. Encounter very little vehicular traffic while enjoying spectacular Sonoran Desert scenery. Approximately 33 miles round trip with 3,400' elevation gain. Ride time is approximately 2.5 to 3 hours.

Tuesday Cave Creek Coffeehouse — Mountain, hybrid, or road bike social ride. This ride follows various Carefree and Cave Creek backroads to visit one of several Cave Creek coffeehouses. Approximately 12 miles round trip with about 900' of elevation gain. Ride time is approximately 1.5 to 2.5 hours, including coffee stop.

Thursday McDowell Sonoran Preserve — Mountain bike ride. Each Thursday we venture onto Brown Ranch Preserve's single-track trails. Rides are typically 12 to 18 miles round trip with 700' to 1,000' of elevation gain. Though the trails are generally non-technical single-track, basic mountain biking skills are required.

HIKES

Wednesday Hikes: On and Off Property

4+ miles (2+ hours) for intermediate to advanced hikers.

On Property: The 1st, 3rd, and 5th Wednesday of the month hikes will be on property. Meet at The Ranch restroom and water refill station. See schedule in the Outdoor Enthusiast or on the website. Please bring water, snacks and hiking poles if desired.

Off Property: For a variety in your hiking experience, the 2nd and 4th Wednesday hikes will be at a popular and unique off property location such as Seven Springs, Brown's Ranch, Spur Cross, or Tom's Thumb. Transportation is not provided. Carpooling may be an option. Please visit the member website for details and registration instructions.

Friday Hikes: Desert Mountain Trails

All skill levels welcome. 4 miles or less (about 2 hours). Weekly Friday hikes throughout the Desert Mountain Trail System. Meet at The Ranch restroom and water refill station.

ON DEMAND HIKES

Are you interested in having an experienced Desperados Trail Scout organize a customized Desert Mountain Trails hike for your own group?

Please contact Ali Royer, Recreation Manager at aroyer@desertmt.com or 480-595-4359.

INTERACTIVE TRAIL GUIDE

Did you know there are over 12,000 hikes taken each year on our award-winning trails? This number does not surprise us Desperados because we, like you, are among the growing community of outdoor enthusiasts that enjoy our northern wilderness property. We hike with you on two organized hikes each week and are always available to answer hiking questions throughout the year. The questions we receive are consistent and important to the hiking experience. Here are just a few:

What is the distance of the Sunset Summit Loop?

How long will it take me to hike the China Wall Loop?

What is the total elevation gain for the Bronco Butte Loop?

How difficult are the trails?

I just have 90 minutes, which hike should I take?

Well, in the spirit of enhancing our spectacular trails amenity and member satisfaction, we have developed an Interactive Trail Guide to answer these questions and much more.

The Interactive Trail Guide is a ruggedized and weatherproof 55" touch screen monitor that will be mounted on the trailhead restroom's shady north side. You will be able to select a hike by distance, view a customized map and send it to your mobile device. Or, you can select a hike that leads you to Desert Mountain's highest elevation, view the customized map and send this to your mobile device. Twenty of the most common routes and accompanying GPS data are pre-loaded into the system to assist in selecting your ideal hike. It doesn't end there. Check current weather, view an informative species guide, scan interesting facts, and receive recommended hikes. We will be displaying photos that you submit, upcoming trailhead events – like the Kolander Mountain Jam and monthly Kiva Speakers – as well as information about the Desperados who, through your generous donations, are sponsoring this one-of-a-kind amenity.





ocean to ocean

JEFF & PENNY BLOM
BIKE FROM

After years of dreaming of some day riding their bikes across the country, members Penny and Jeff Blom completed one of their biggest and most important bucket list items this past summer. They embarked on their trip leaving from San Francisco on June 3, dipping their back tire in the Pacific Ocean as they started the ride. They completed the journey 52 days later on July 24, dipping their front tire in the Atlantic Ocean at Portsmouth, NH. Along the way they rode nearly 4,000 miles and climbed over 120,000 feet, going through the Sierras at Donner Pass, the Rockies at Monarch Pass and the Appalachian Mountains in upstate New York and Vermont. They met amazing people, encountered some memorable challenges and experienced America in a way few get to enjoy.

DESPERADOS KIVA SPEAKERS

The Desperados Trail Scouts present a monthly Kiva Speakers event at The Ranch and Trails. Topics are typically outdoor recreation-related. Participants are free to bring their own beverages and snacks. Presentations are typically 30-45 minutes. Jeff & Penny Blom were the featured speakers in October talking about their amazing trip! Please visit the member website, for details on upcoming Kiva Speakers at The Ranch Kiva. Please contact Ali Royer, Recreation Manager, for more details.

Kiva Speakers Save the Dates:
November 1, 5-6:30 p.m.
December 6, 5-6:30 p.m.





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Sales Volume & Units Sold
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CHERYL D'ANNA
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BEE FRANCIS
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bee.francis@russlyon.com

Supporting Cast



JOE KIEGL
Managing Broker



TROY GILLENWATER
Managing Partner



JACK O'KEEFE
Managing Partner



DEEMS DICKINSON
Designated Broker



JOANIE BRADY
Office Manager



MIKE BALZOTTI
Director of Marketing



NADINE ARTECHE
Media Art Coordinator



DEREK ZIEDER
Chief Technology Officer





Ballroom Dance Classes

There are many forms of dance, from ballroom to barn dancing to disco and jazz. Dancing is an enjoyable way to be more physically active and as way to stay fit for people of all ages, shapes and sizes. Dancing also has a wide range of physical and mental benefits.

- increased muscular strength, endurance and motor fitness, muscle tone and strength and aerobic fitness
- improved condition of your heart and lungs
- weight management
- stronger bones and a reduced risk of osteoporosis
- better coordination, agility, flexibility and improved balance
- increased physical confidence and self-confidence and social skills

BEGINNING - SESSION 1 | 6 WEEK COURSE

Thursdays, November 1, 2018 - December 13, 2018 (excluding Thanksgiving Day)

BEGINNER/INTERMEDIATE SESSION 2 | 6 WEEK COURSE

Thursdays, January 3-February 14, 2019
(excluding January 10)

BEGINNING - SESSION 3 | 6 WEEK COURSE

Thursdays, February 21, 2019 - March 28, 2019

BEGINNER/INTERMEDIATE SESSION 4 | 6 WEEK COURSE

Thursdays, April 4, 2019 - May 5, 2019

All sessions are from 5-6 p.m. in the Sonoran Studio 2. \$120 per person/session, partner not required. Classes are structured for the Beginner Dancer. Learning three steps in the smooth dances Waltz, Foxtrot, Tango as well as Rhythm for Rumba, Cha Cha, and Swing.

One of our very own Concierge, **Suzanne Fleming**, is an experienced dance instructor who is bringing her moves to you! She has danced with professionals who ranked top six in the United States and has taught for Arthur Murray, Imperial Academy and Independent Studios.

PITSTOP AUTO DETAILING - C/G CLUBHOUSE

Auto detailing will resume on **Wednesdays, beginning November 21**. If you would like to schedule your vehicle in advance for a detail or wash, please call Member Services at 480-488-1363. Reservations are preferred for detailing services versus basic washes, however PitStop will do their best to accommodate all of your needs. Just pull into valet and we will take it from there.

IPHONE AND IPAD TRAINING

Friday, November 9 | Cochise/Geronimo Sunset Terrace
3-5 p.m. | \$15 per person

This training is targeted for users of all levels. iRepairPlus has been providing individual and group training to various groups and companies throughout the valley. Below are some of the subjects we can help you with and people find most useful, however everything will be covered at the time of the training class and questions are encouraged.

- Useful shortcuts to make smartphones easier!
- Updates - how do I do it and what are the new features?
- Social Media - how to use apps like Facebook, Twitter, and Instagram to stay connected to friends and family.
- iCloud- What is iCloud?
- Photos - how to send/share photos with others, how to keep and organize all of your photos, with simple editing techniques.
- Computer safety - how to keep my data protected and avoid scams.
- Streaming services - how to get your services such as Netflix, Amazon, Spotify and Hulu playing anywhere in the house.

Sign up online or by calling Member Services at 480-488-1363 as space is limited. It is recommended that you bring your devices with you.

GENEALOGY 101

Monday, December 3 | Cochise/Geronimo Sunset Terrace
3-4:30 p.m. | \$10 per person

Have you or a family member ever wanted to learn more about your family history? Were you adopted and often wonder who your birth parents are? How does one start to research their family history? Genealogists recommend beginning at home, organizing and citing sources, working backwards from what is known, searching for all records with relevant information and sharing one's success with family members. This presentation will provide guidance for successfully starting family history research via records easily accessed through free online resources. Our presenter, Emily Garber, will take you step-by-step toward success. An archaeologist by training, Emily Garber has researched her family heritage since 2007. She holds a certificate from Boston University's Genealogical Research program and an M.A. in Anthropology. She is a professional family history researcher, writer and speaker. She is a member of the Family History Society of Arizona, the National Genealogical Society, and the Association of Professional Genealogists. She is chair of the Phoenix Jewish Genealogy Group and board member of Arizona Jewish Historical Society.



VINO & CANVAS

GET YOUR ARTISTIC BUZZ ON!

Absolutely no experience is required and everything you need is provided. A fun and relaxed social art experience. Includes painting supplies, light hors d'oeuvres and a glass of wine.

COCHISE/GERONIMO CLUBHOUSE | 5:30-7 p.m.

Book online or call Member Services at 480-488-1363 | 48-hr. Cancellation Policy



STARRY STARRY LAKESIDE
MONDAY, OCTOBER 22
Sunset Terrace | \$45



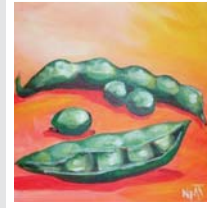
FIELDS OF BLUE & GOLD
MONDAY, NOVEMBER 19
Sunset Terrace | \$45



TREES
MONDAY, JANUARY 28
Ladies' Library | \$45



PINK RIBBON
MONDAY, FEBRUARY 25
Sunset Terrace | \$45



VEGGIE SERIES - PEAS & CARROTS
MONDAY, MARCH 25
Sunset Terrace | \$55



mosaic glass classes expand with open studio sessions

Due to the overwhelming attendance in our Mosaic Glass classes, we are expanding your opportunity to be creative! Beginning October 11, we will have weekly Open Studio sessions on Thursdays from 1-4 p.m. Open Studios allow you the opportunity to participate in a casual setting with an instructor available to assist and guide you on a project of your choice. You can choose a plexiglass backdrop or a simple frame at a marginal fee or you can bring a project base from home. Open Studios are \$25/hour which includes glass supplies, metals, gems, glues, instruction and so much more. For more information about Open Studios, or to register, you may book online or call Member Services at (480) 488-1363.

OPEN STUDIOS

Class size minimum 2 / Max 10
Cochise/Geronimo Upstairs Ladies' Library
Choice of plexiglass or frame at additional cost, or bring a project base at no additional fee.

THURSDAYS, OCTOBER 11, 18 & 25
NOVEMBER 1, 8, 15 & 29
JANUARY 3, 10, 17, 24 & 31



MOSAIC GLASS CLASSES

Tuesday, October 23
Candle Surround | Class size 12
Cochise/Geronimo
Upstairs Ladies' Library
10 a.m.-5 p.m. | 1 day class
\$135 includes all supplies, instruction and light refreshments



Tuesday, November 13
Starry Night | Class size 12
Cochise/Geronimo Sunset Terrace
10 a.m.-5 p.m.
\$170 includes all supplies, instruction and light refreshments



Tuesday, January 22
Sunburst | Class size 12
Cochise/Geronimo Sunset Terrace
10 a.m.-5 p.m.
\$170 includes all supplies, instruction and light refreshments

DESERT MOUNTAIN QUILTING AND SEWING CLUB

Join us the first Friday of the month through May
Upstairs Ladies' Library at Cochise/Geronimo
from 9 a.m.-1 p.m.

November 2	February 1	May 3
December 7	March 1	
January 4	April 5	



save the date

DM Antique Road Show
on Thursday, January 31, 2019
3-5 p.m.
Cochise/Geronimo Clubhouse
Sunset Terrace



Desert Mountain members and their guests are invited to show off how smart they are, as the third season of Trivia Night kicks off at 7 p.m. on October 18 at the Cochise/Geronimo clubhouse (in the Men's Grill, but open to men and women).

Season two of trivia night came to a close in May with the team T2 taking home the trophy for the season long competition (well, they didn't actually take the trophy home as it sits in Member Services, but they did have their names engraved on it). Congratulations to John & Nora Gevlin, Tom & Doreen Burton, and Bob Engleman & Lynn Van Buren for their outstanding knowledge of all things trivial. Of the 14 trivia night events last year, they took home first place 7 times

TRIVIA NIGHT SEASON 3

Trivia Night Season 3 Starts on October 18

In what Indian city will you find the Taj Mahal?

How many Cy Young awards did Nolan Ryan win?

Antonio Guterras, the current Secretary General of the United Nations, is from what country?

(with another 4 second place showings). The second and third place teams for the season were The Imposters and The Repeaters, respectively.

Teams of up to six players compete for cash prizes and bragging rights. Each evening consists of six categories of ten questions each, covering all sorts of useful/useless knowledge – current events, history, arts, literature, science, sports, TV/movies, music, pop culture, etc. All players contribute \$10 cash to the prize pool, with the top three teams winning 60/30/10% of the pool and earning points for the season long trivia championship (bragging rights and trophies are always more important than cash prizes). The bar and popcorn machine is open, in addition to Burger Night (if dining, please call Member Services to make reservations ahead of time), so come show off just how smart you are!

Trivia Night is hosted by member Todd Rethemeier, who personally writes all the questions himself, so the topics are customized for Desert Mountain members. Dates for the upcoming season are:

October 18 | November 1 & 8 | December 13 & 27 | January 10 & 24 | February 7 & 21 | March 7 & 21 | April 4 & 18 | May 2
For more information please email Todd at todd_rethemeier@hotmail.com.

By the way, the answers to those questions above (all real questions that were asked last season) – Agra, Zero (hard to believe, right?), and Portugal.

DESERT MOUNTAIN INVITATIONAL BRIDGE GROUP

Back by popular demand, the Desert Mountain Invitational Bridge Group is happy to announce bridge seminars for all players at all levels taught by Vic Quiros.



Vic is a Diamond Life Master and an ardent student of the game. He is a career educator and brings his teaching skills to his bridge classes. His approach is to promote the joy of the game, framed within a deep understanding of the fundamentals of bidding, play and defense. His teaching technique involves the use of a wealth of prepared materials, as well as the ability to improvise. He brings the classroom alive with his interactive style, and is uncompromising in helping advancing players improve their game.

SAVE THE DATE AND SIGN UP NOW! SCHEDULE OF CLASSES:

WEDNESDAY, NOVEMBER 21, 2018 | 9 a.m.–4 p.m.

One day seminar on competitive bidding over interference. Lebensohl and response to reverses.

3-DAY SEMINAR – DECLARER PLAY

LESSON 1 February 15, 2019 | 9 a.m.–4 p.m.

Making a Plan, Developing Tricks

LESSON 2 February 20, 2019 | 9 a.m.–4 p.m.

Eliminating Losers, Watching for Entries, Watching Opponents

LESSON 3 February 27, 2019 | 9 a.m.–4 p.m.

Managing the Trump Suit, Putting it all Together

The cost for the 3-day seminar is \$200 per person, or you have the option to sign up for any of the days at \$75 per day. Please email Karla Reynolds at karlazona@gmail.com to reserve your spot.

DM | GIVES BACK

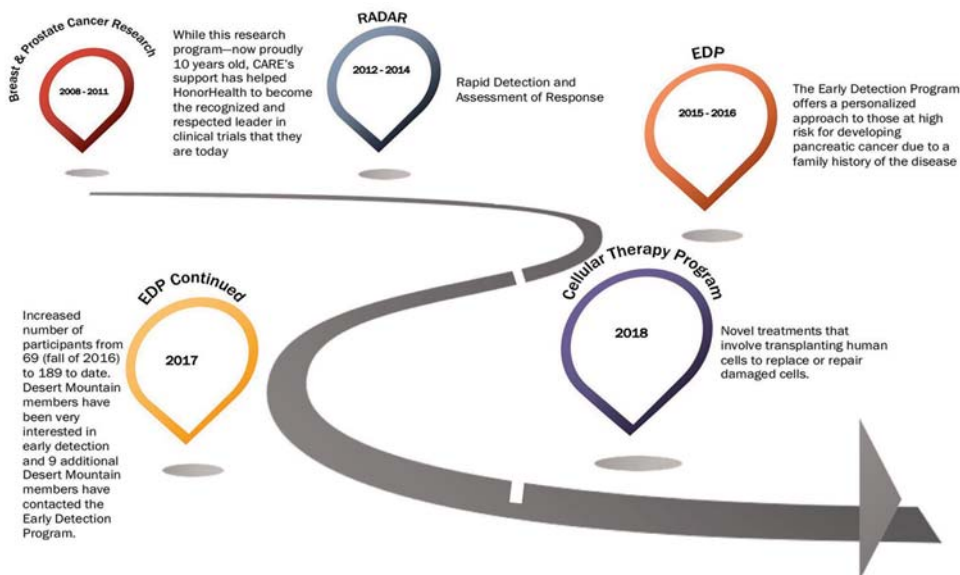
DESERT MOUNTAIN MEMBERS' CARE

Saving Lives and Bringing Hope Through Cancer Research

Look at the difference you have made! Tracing the impact of CARE's generosity through the years Desert Mountain's CARE (Cancer Awareness Research & Education) organization has impacted the lives of countless cancer patients and families through our valued partnerships with Mayo Clinic of AZ and HonorHealth Research Institute. CARE has generously contributed more than **\$6.3 million** over the years in support of research programs carefully selected by us. Great partners, working on important and impactful program. We have much to be proud of as a community, much to still do. We look forward to continuing to build on the fantastic foundation we have created.

HONORHEALTH RESEARCH INSTITUTE

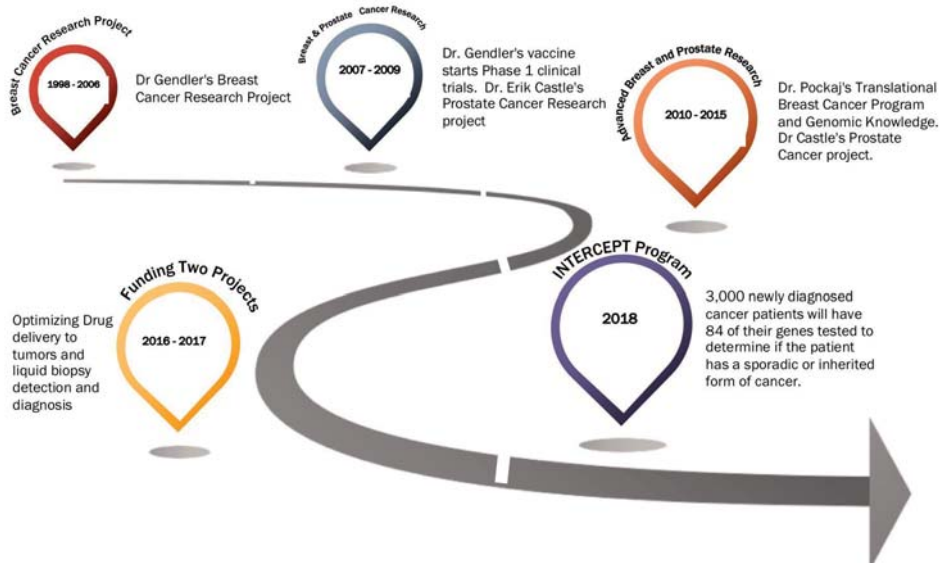
Thanks to our philanthropy, HonorHealth's physician-scientists have made impressive advances in the fight against cancer.



Desert Mountain CARE Board members present funds raised in June 2018 to support the HonorHealth Cellular Therapy Research Program

MAYO CLINIC OF ARIZONA

Thanks to our philanthropy, Mayo Clinic's researchers have made impressive advances in the fight against cancer.



Desert Mountain CARE Board members present funds raised in June 2018 to support the Mayo INTERCEPT Program

DM | GIVES BACK



DESERT MOUNTAIN
COMMUNITY FOUNDATION

Home & Lifestyle Party

BENEFITTING THE DM EMPLOYEE SCHOLARSHIP FUND
PRESENTED BY THE DESERT MOUNTAIN COMMUNITY FOUNDATION (DMCF)

NOVEMBER 2, 2018 | 4-6:30 p.m. | \$35
COCHISE/GERONIMO CLUBHOUSE

One of the first parties of the season and you don't want to miss it. Food, Drinks, Vendors, Friends!

Vendors pay an event fee ranging from \$1,500 to \$10,000, they love seeing old clients and meeting potential new ones. We are honored to welcome back Russ Lyon | Sotheby's International Real Estate as our lead sponsor for the sixth year. Your \$35/person entry fee covers expenses so proceeds go to the Employee Scholarship Fund. We have awarded \$205,000 in six years. Make your reservations by calling Member Services 480-488-1363 or register online.

New this year! Desert Mountain member, Robert Seaton will delight everyone with live music. If you haven't heard him play you are in for a treat. Come early so you don't miss a beat.

Why should you attend the Party? To support the DM Employee Scholarship Fund, meet vendors that will enhance your DM experience and to reconnect with friends after the summer.



The DMCF is pleased to announce we have made a \$5,000 donation to our affiliate, The Desperado Trail Scouts for the mural and trail enhancement projects. Our mission encompasses enriching the lives of Desert Mountain residents and employees.

COMING SOON! Watch for an email announcing our yearly raffle. We always sell out, at least 30 items, only 300 tickets for sale, a 1 in 10 chance to win. Free Cart Pass for 1 year returns as the top prize. Public drawing will be in January 2019.

2018 VENDORS

VALEDICTORIAN:

Russ Lyon | Sotheby's International
Real Estate at Desert Mountain

DEAN'S LIST:

Arizona Community Foundation
Pinnacle Aviation
PURE Design Environments

HONOR GRADUATE:

Contour You Medspa
Desert Valley Audio Video
Let There Be Light
Platinum Companies, Inc.

HONOR ROLL:

American Royal Sedan
Arizona Animal Hospital
Arizona Residential Architects (ARA)
Azul-Verde Design Group
Bank of America
Berkshire Hathaway Home Services
AZ Properties/Allan & Murphy
Carefree Outdoor Living
Camelback Odyssey Travel
Cave Creek Unified School District
Create and Construct Scottsdale
DMMA Owner Services Business
First Arizona Title/Rosanne Somers
GarageFloorCoating.com
Kinetic Quality Water Systems
Morris Hall Estate Planning Attorneys
Northern Trust
PSI Window Coverings
Stone Care of Arizona
Sun Valley Solar Solutions
Susan Junior Dream Vacations
The UPS Stores Carefree,
Terravita & Cave Creek
Tyrol Insurance Agency
TIAA Bank/Evan Smith
WebArt Wallfinishes, Inc.

UNDERWRITING PARTNERS:

Manship Builders
Power of 4

DM | GIVES BACK

DESERT MOUNTAIN THANKSGIVING FOOD DRIVE

Happy Thanksgiving! We have so much to be thankful for. Let's help those in need this Thanksgiving by donating some of your unopened, non-perishable food items to the needy in our community. We will be running a food drive to support the Foothills Food Bank during their busy Thanksgiving season.

The Desert Mountain Thanksgiving Food Drive over the last three years has been a great success, donating over 2,000 pounds of food to the Foothills Food Bank! This year we hope to build on our previous years success. Donation bags will be available on November 1. We will be collecting the bags until November 12. Donation bags and collection boxes will be at the following locations:

- All Pro Shops
- Saguaro Forest Caretaker's Cottage
- Member Services
- The Sonoran

Emmitt Macor from Eldorado Private School lives in Desert Mountain and has volunteered his time to organize, pickup, and drop off donations to the Foothills Food Bank. Please visit your pantry leading up to Thanksgiving and help make a difference in the lives of people in our community that are less fortunate. Thank you and Happy Thanksgiving to all.



VETERANS
HERITAGE
PROJECT



SAVE THE DATE

3rd Annual Honor, Protect, Serve Event
November 5, 2018 | 4:30-6 p.m.
Cochise/Geronimo Clubhouse Sunset Terrace

Enjoy a cocktail, mix and mingle with your Desert Mountain neighbors, listen to an amazing story of service from a Veteran, and learn the benefits of Connecting Students with Veterans™ directly from those served in Veterans Heritage Project's character education program. Bring a friend.

www.veteransheritage.org

Hosted by Desert Mountain residents,
Brig. Gen. (Ret.) J. Derek Hill,
Jerry Strickland, Marty Pluth, Pierre Benoit,
and Dave Ostermeyer.

DM|STAFF

PEAK PERFORMER - August 2018

Congratulations to our August Peak Performers. We recognized individuals from Golf, Sonoran and Food & Beverage



TEAM BUILDING - August 2018



F&B enjoyed a team building trip to Dos Cabezas Winery and Callaghan Vineyards near Elgin, Arizona.

NAGONIE - nuh-goh-nee - APACHE WORD FOR "STORY"

NAGONIE

Nagonie is the official newsletter for members of Desert Mountain Club.

If you have comments, photos or story ideas that you would like considered for publication in Nagonie, please contact us.
www.members.desertmountain.com

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