



A Publication of the Desert Mountain Master Association IHOAI

Desert Mountain

C O N N E C T I O N

Fall 2013



Your HOA Staff

Letter from the President

Trails Update



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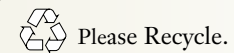
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By **Bill Overton, PCAM, Executive Editor, Community Manager**

This Fall 2013 issue marks our tenth publication of the Desert Mountain Master Association's magazine, the *Desert Mountain Connection*.

When Staff and the Master Board launched the *Desert Mountain Connection* in early 2011, our goals were as follows:

- First - to provide timely, regular, informative, and transparent communication to all Desert Mountain property owners on HOA items and matters of community interest, and
- Secondly - to cover all publication costs of the magazine through the reasonable sale of advertising.

Based on the owner compliments we regularly receive about *The Connection*, we are performing well in both areas so far. You and your neighbor owners tell us that they appreciate the communication on all topics, and are grateful that it

is done in a fiscally prudent way through ad sales. Thank you very much, everyone, for all of your kind words.

It is interesting to note that several of our advertisers have been loyal partners of our magazine efforts from the very beginning.

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Also, many additional advertisers have joined us along the way and are with us virtually every issue. A complete listing of all advertisers in this issue of *The Connection* is as follows:

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Summer Progress at Desert Mountain

Summer is not a slow time for the Desert Mountain Master Association (the HOA). Though many of our residents travel away from the Community from May through October to escape the Arizona heat, your Board, Committees, and Staff have kept very busy on your behalf.

Of primary focus these last few months has been the drafting of the 2014 Master Association Budget. As always, our Budget Process has been a team effort.

Staff has worked all year to refine Operational Best Practices and find cost efficiencies. Our primary vendor service providers – Capital Consultants Management Corporation (CCMC), DLC Resources, and Anderson Security - have worked hard to contain costs. Our Treasurer, Ryan Larson, has worked closely with Staff on early iterations of the Draft 2014 Budget and the Master Board has conducted two Open Board Meetings focused primarily on this topic. I am pleased to report that all of this hard work has paid off and that your Board has approved a 2014 budget providing for a 2% Master Association assessment increase, an amount generally in line with inflation which will help us to further bolster our Reserve Fund balances.

For more information on this topic, please see Ryan Larson's Treasurer's Report on page 10 of this issue of the *Desert Mountain Connection*.

Trails Construction has been very active in recent months and we now have two (2) new trails to add to our system, The Tonto Ridge Overlook and Grapevine Wash Trails. Both trails are now open for use. Please take a map and hike with caution as these trails are not yet marked with signage. For more detailed information on where we are with the Trails Development Process, please see the Trails Committee article on page 34 of this issue of The Connection.

Maintaining the beauty of our Community is always a key goal and focus of the Master Board. One of the ways the Board does this is to work with the Landscape Committee on key projects that improve and maintain our common areas. To that end the Board has supported the planting recommendations by the Committee to add more trees and sagua-

ros along the Parkway, and for the addition of supplemental plantings at the Main Entry. Both of these projects are within the parameters of the Master Association's Operating Budget and are slated for implementation in October.

Additionally, the Landscape Committee has also recommended to the Board that our bridge walls along the Parkway (we call them the "Jersey Barriers") be improved and brought up to the same standard as the walls just outside the Main DM Entry Gate, at the Parkway Bridge just below the left turn into the CG Club, and at our Village Entries. The Committee's recommendation is that ALL Desert Mountain Parkway walls be up to the same high standard as these major focal points. The Board believes this to be an excellent, volunteer driven idea and is supportive of the concept! A variety of stonework approaches to this improvement are in the process of being researched by Staff. The Board hopes to act on this matter at the October 28th Board Meeting, with implementation if approved to begin during the first quarter of 2014.

On behalf of the entire Master Board, we hope everyone had a great summer. We look forward to welcoming you back to the Mountain this fall and hope you enjoy the improvements made to the Community. ■

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Improving Receivables

At its June 24th Meeting, the Master Board referred 11 chronically delinquent accounts to the Association's attorney for collection action. These 11 accounts totaling \$68,787 in delinquent Master Association assessments are the first collections referred to counsel in more than ten years, and will be aggressively pursued by our attorney. We hope to have court judgments in place as the first major step of that process by the end of October.

In truth, 11 such unresolved collection accounts in the context of more than 2,400 overall owner members represents a very small problem. In light of our progress in recent years in the area of collections, the Master Board asked that I write an article updating the membership about this issue. This Manager's Corner is that requested article.

Back in 2008 when the economy began to struggle, both delinquencies and foreclosures in Desert Mountain began to increase dramatically as they did in all HOAs in Arizona and around the United States. In 2008 alone the association was facing a projected Delinquency Rate in excess of 5% along with an estimated 120 properties facing possible foreclosure. It is worthy to note that a 5% Delinquency Rate equated at that time to approximately \$125,000 in uncollected revenue.

The Master Board asked me for recommendations to improve our collections process and, after some thought and perspective, my response was to implement a more personal approach to our collections work with the Association's owners. The main aspect of this approach was to add personal collection letters and phone calls from me, as Community Manager, to the process that had previously used form letters. The Board also allowed me wide latitude to work out payment plans with delinquent owners that were going through tough financial times but still wanted to take care of their DM

obligations.

The results of the modified and more personable collections program, when combined with an overall stabilization of the economy, have been positive. Current delinquencies for 2013 are projected at less than 1% and Foreclosures for 2013 are currently running at 12 (10 actual Foreclosures YTD plus another 2 Trustees Sales Pending as of this writing).

For some perspective, the reduction of the Delinquency Rate from the projection of 5% in 2008 to less than 1% today equates to an infusion of about \$120,000 per year in positive cash flow for the Association. This truly is good news for all HOA members as it is more equitable for all that do pay their assessments on time and helps reduce pressure on future assessment increases from this area of the Budget.

Delinquency Rate History

2008 - 5%
2009 - 3.5%
2010 - 2.4%
2011 - 2%
2012 - 1.5%
2013 - <1%
(projected as of 8.31.2013)

Foreclosure History

2009 - 120
2010 - 80
2011 - 49
2012 - 13
2013 - 12
(projected as of 8.31.2013)

As you can see, your HOA is on very solid ground in this area. Please call me on my Direct Line at 480.595.4222 any time we at the HOA can be of service. ■



Bill Overton, PCAM
Community Manager



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Maintaining A High Level of Fiscal Responsibility

By Ryan Larson, Treasurer, DMMA

One of the Master Board's goals for 2013 was to "maintain a high level of fiscal responsibility". We carried this focus over from 2012 based in large part on the feedback we received from our owner members. The message the Master Board heard has been clear: you want good, consistent and ever improving HOA service, but you also want attentive management of expenditures, careful regard of future HOA assessment increases, and wise accumulation of capital reserves over time. I am happy to report that we are succeeding in all of these areas.

Expenditure Management

As I write this article, we have not yet closed the books for September. However, the financial results of the Master Association are performing very well against budget year to date, through the August reporting period. A few highlights:

Delinquencies remain very low compared to both budget and recent prior years. This is good for the financial health of both the Master and all Village Associations in Desert Mountain. Our Community Manager, Bill Overton, has written an excellent article on this matter in his Manager's Corner if you would like more information on this positive news.

Design Review and *Construction Access* Income are both ahead of budget year to date. This is a good indicator that lot owners and homebuilders are optimistic on Desert Mountain's future. It also benefits the finances of the Master Association. We maintain a conservative budget practice toward these items so as not to repeat the unhappy surprises of some years in the past.

All major *expense* categories are at or under budget year to date. This validates our conservative yet realistic budget approach, as well as the sound day to day expense management by our Staff and the Master Board.

Reserve Funding for major future capital needs (primarily road repair and replacement) remains on track according to our professional Reserve Study. The investments backing these reserves remain safe. One of the initiatives I will lead in the coming months, along with Staff and our management company CCMC, is a strategy to improve the rate of return we earn on the investments backing our reserves while not sacrificing the safety of principal we currently enjoy. There is more on the subject of Reserves later in this article.

The *Owner Services Business* remains profitable, including reasonable allocations for Operational Overhead approved by our auditor.

Financial results for all Unincorporated Villages are on or better than budget YTD as well.

2014 Budget

Staff and the Master Board have worked to tightly control expenses and the results described above indicate this effort has been successful. In budgeting for 2014, the Master Association is planning for an increase in dues of 2%, an amount roughly equivalent to the current inflation rate. This will allow us to increase our Reserve Funding. Operational expenses will be held constant from 2103 to 2014. There are two main drivers of our success in holding operational expenses flat for the last two years:

1. Strong expense management focus by the Staff. Several operational efficiencies have been identified by our Management Team that have enabled us to keep service levels high or improved, without needing to significantly increase our semi-annual assessments.
2. Our three primary service providers have kept their contractual rates flat for us at 2013 levels with no fee increases for 2014. We offer our thanks to CCMC (our community management firm), DLC Resources (our landscape maintenance and management company), and Anderson Security (our guard and patrol service provider) for working with us so constructively and collaboratively to hold costs down on an ongoing basis, while continuing to provide a high level of service.

Reserves

When I am out and about in Desert Mountain, whether on the golf course, on the trails, at the Dog Park, or in the restaurants, I am often asked by fellow residents about our Reserves. Common questions include:

Are we adequately funded for our future capital needs?

Are the investments backing these Reserves safe and well protected?

Our strategy in building these Reserve funds is to methodically and systematically set aside funds for large known future expenditures, primarily for roads. Our goal is to have sufficient funds on hand when those large expenses are due, without needing to levy special assessments. Because of the

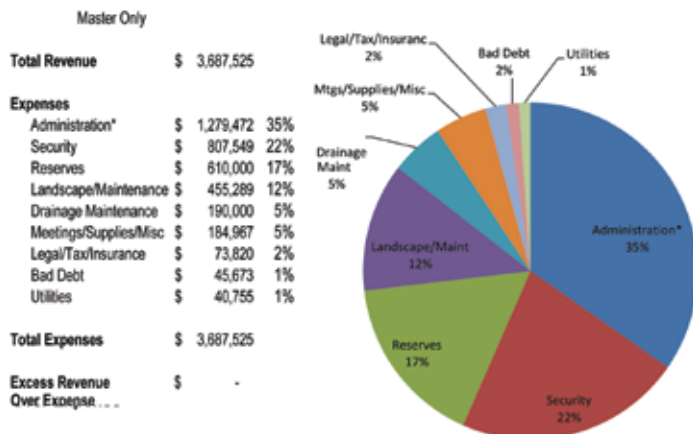
Treasurer's Report

size of the payments, and the length of time until they are due, this process is much like an employer funding the future pension payments for its retiring employees. Certainly, we want to avoid having "unfunded liabilities"!

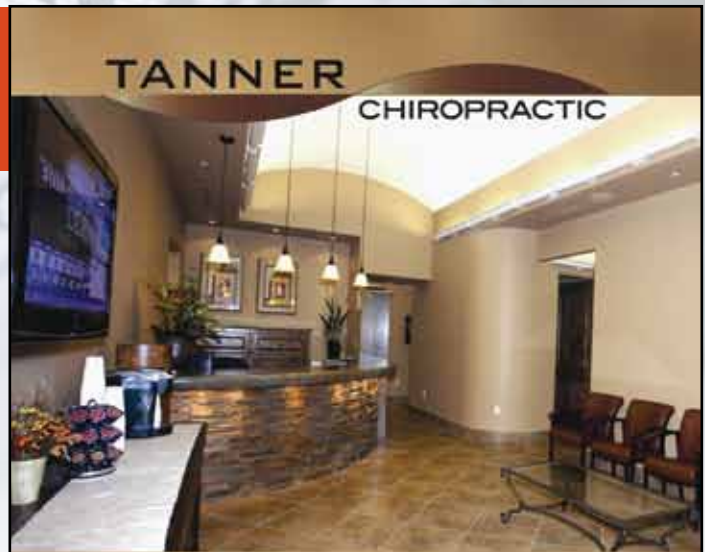
The Master Association's current total Reserve Balance is approximately \$2.5 million. The primary purpose of this Reserve is to replace Desert Mountain Parkway around the year 2020 and have all the funds to do so at that point in time. Our plan is to fully fund the contributions to these Reserves from our Operating Account that is funded by your semi-annual HOA assessment payments made each January and July. The avoidance of such a possible Special Assessment is an ongoing and major operational management imperative for both Staff and your Master Board. The 2% Master Association assessment increase for 2014 allows us to continue bolstering Reserve Funding as part of our funding strategy.

Reserve Funding is the result of much careful analysis and study. At periodic intervals, typically every two to four years, the Master Board commissions an independent reserve study. An RFP is created by Staff and competitive bids are solicited from professionals with significant experience in this area. The prevailing bidder is hired and conducts an inspection of our capital needs and our assets. The remaining useful life-spans and replacement costs of the roads and all other component parts are then determined. All resulting data is then applied to a computerized model that assists Staff and the Board in creating a Funding Plan to meet our future capital replacement needs. Reserve Funding decisions made by the Master Board take into account the information coming out of this Study and Staff's subsequent updates. It is my personal view that our overall Reserve Process is a sophisticated, professional, and appropriate way to go about funding these future capital projects. ■

2014 Budget: Master Only



Note: The Master Association bears the full cost for Administration and Drainage Maintenance, therein none of these costs are charged to the Villages (incorporated and unincorporated) as is the case with other expense elements.



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The Advantages of a Chip Seal Process

By: Bruce Spilka, Operations Coordinator

During our recent chip seal work on Desert Hills Drive and in the Villages of Rose Quartz, Mountain Skyline, and Gambel Quail (including The Preserve) a couple of Frequently Asked Questions (FAQs) have arisen:

1. Why are we using a chip seal process? Why not use an overlay process or just install a new roadway surface?
2. Why are we doing the slurry coat now on Desert Hills Drive, but waiting until October to do the slurry coats in Rose Quartz, Mountain Skyline, and Gambel Quail (including The Preserve)?

The primary reason that we are using the chip seal process on our aging roadway surfaces is that road engineers have told us that it is absolutely the best application for dealing with our roadway cracking problems short of constructing a new road. Chip seals have come a long way over the years and now use polymers in their oil based bonding mixture for stronger and longer lasting adhesion. Chip Seals are used in numerous states, cities, and all over the Phoenix metropolitan area and are an accepted Maricopa County of Governments (MAG) Standard road maintenance procedure.

A secondary reason to utilize the chip seal process is one of economics – a chip seal with a slurry coat costs \$6 per

square yard while a new road costs \$40 per square yard (i.e. - the new road option is 6.5 times more expensive). In short, if we installed new roads now, a Special Assessment of between \$15,000 and \$20,000 per owner would need to be levied. By utilizing the chip seal process at this time we can fund all projects (recent seal coats AND future road replacement) from reserves that are part of your normal semi-annual HOA fees and avoid the issue of Special Assessments entirely.

Therefore, your Boards and Staff all believe that using the chip seal process is the best thing to do for current road conditions, is the best option to extend the useful life of Desert Mountain's roads, and is the most fiscally prudent course of action.

The answer to the slurry seal question is simple. The village cul de sacs and sharp angled turns are problematic from a drying standpoint with this product during the hot summer months. Large trucks making tight turns can leave marks in a

fresh slurry seal coat. Because of this it is best to wait until October when the weather cools to apply the final slurry seal coat in the Villages. Desert Hills Drive has no cul de sacs or tight turns so it is not a problem to apply the slurry coat in June. Given that Desert Hills Drive is a main community roadway, and with no risk to the finished product from a summer application, it was decided to proceed in June to complete this job in the earliest possible time frame.

The Villages of Rose Quartz, Mountain Skyline, Gambel Quail and Gambel Quail Preserve will be scheduled for a slurry seal application during the weeks of October 14 – November 2. ■

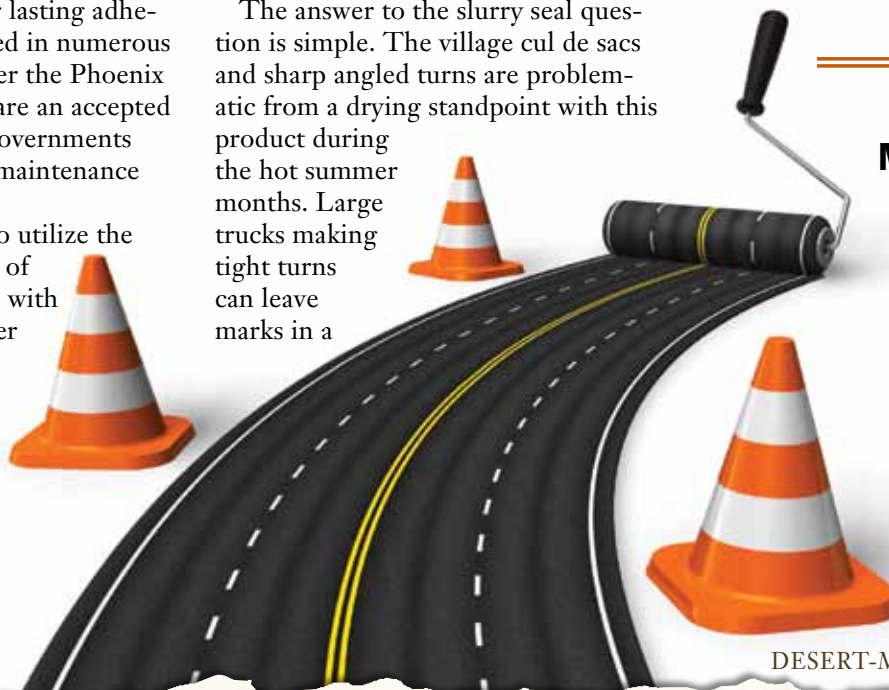
The specific schedule* is as follows:

Mountain Skyline
10/14 – 10/17

Rose Quartz
10/16-10/18
& 10/21-10/22

Gambel Quail
10/22-10/25
& 10/28-10/31

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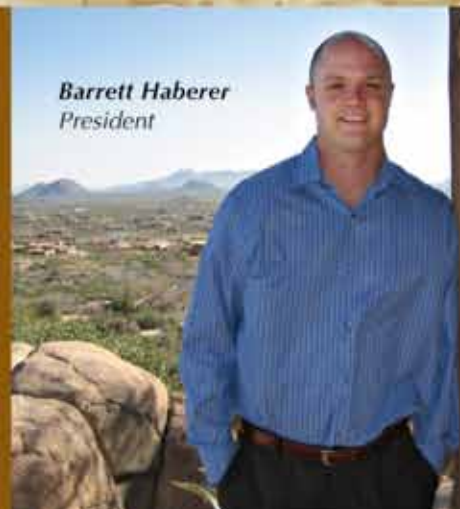
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Desert Mountain Community Foundation Scholarship Program

The Board of Advisors of the Desert Mountain Community Foundation is pleased to announce the very first group of Desert Mountain Community Foundation Scholars. Eleven students, including three Desert Mountain employees and eight employee family members, earned a total of \$19,000 in DMCF scholarships for the 2013-2014 academic year. We are also proud that one scholar received an additional award of \$2,000 from another ACF scholarship fund. The awards from DMCF ranged from \$1,000 to \$3,000 each.

The scholarships are provided through the Desert Mountain Community Foundation Scholarship Fund administered through a partnership with the Arizona Community Foundation. The Scholars were selected through an application process by a volunteer review panel which included two Desert Mountain

members, members of the DMCF Advisory Board and a local education expert. Final review was done by the Scholarship Office staff from the Arizona Community Foundation.

Several factors were considered in selecting the Scholars, with higher weight given to financial need and applicant essays about their future plans and goals. Other factors included academic achievement and demonstrated community service.

Applicants were reviewed by Kelli Greenberg, Director of Human Resources for the Desert Mountain Club, to verify their relationship to a Desert Mountain employee. Reviewers used an objective scoring system to select the winning applicants. A total of 19 applications were submitted and the 11 selected had the highest scores.

This year's DMCF Scholars are:

- **Lal Biak Vul**, daughter of Khaw Za Sun Thang, Geronimo Equipment Operator I. Lal plans to attend Greenville Technical College in Greenville, S.C. where she will pursue a career in health care. Khaw is a Burmese refugee and has been in the United States since spring 2010.
- **Makella Brems**, daughter of Mary Brems, Desert Mountain Youth Activities Coordinator. Makella plans to attend Claremont McKenna College to study Neurology. She is a longtime competitive soccer player and will continue playing with her college team.
- **Brett Cunningham**, Desert Mountain employee: Employee Supervisor, outside services at Cochise Geronimo Club House. Brett plans to attend Scottsdale Community College as a first step to getting a Master's degree in Business.

Brett was also awarded a scholarship from another Arizona Community Foundation Scholarship Fund. Applying for his Desert Mountain

Community Foundation scholarship allowed him to access this other opportunity as well.

- **Justin Dantine**, Son of Janet Christie, Beverage Cart Attendant. Justin plans to attend Paradise Valley Community College to study wildlife conservation.
- **Alexander Gonzalez**, son of Bernie Gonzalez, Desert Mountain Renegade Restaurant Manager and Jose Gonzalez, Desert Mountain Club Maintenance Team Leader. Alexander plans to attend Grand Canyon University with a goal of working towards a Master's degree in Business.
- **Kaylah Klimuck**, daughter of Sharon Klimuck, Banquet Captain. Kaylah plans to attend Everest College in Phoenix to study nursing. Her father, Ken Klimuck, a former Desert Mountain employee, spent several months hospitalized when Kaylah was in her early teens. This experience planted the seed of becoming a nurse.

- **Lauren Lehrner**, Desert Mountain employee: Sonoran Boutique Supervisor / Tennis Assistant. Lauren will be attending ASU to obtain a Master's degree in criminal justice where she will focus on juvenile justice and youth advocacy. Currently, Lauren holds a Master's Degree in Creative Writing.
- **Wendie Marlais**, Desert Mountain employee: Pilates Instructor. Wendy plans to complete her work as a Pilates Instruction Facilitator at the Ron Fletcher Program of Study. Wendy left a vibrant career in the corporate world as a Publicist and Marketing Executive to pursue a dream of helping others live longer and healthier lives.
- **Shelby Pike**, daughter of Marianne Arko, Desert Mountain Accountant. Shelby plans to attend Arizona State University to pursue a career in business public relations.
- **Savannah Sappington**, daughter of Darren Sappington, Golf Course Heavy Equipment Foreman. Savannah will be completing her studies at Phoenix Christian High School.
- **Nicholas Ward**, son of Alex Ward, Apache Golf Course Superintendent. Nicholas is attending Arizona State University with a goal of becoming a high school history teacher. Nicholas started taking college courses as a junior in high school.

Please send your tax-deductible donation to:

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Questions about the Desert Mountain Community Foundation can be addressed to:

Carol Parry Fox: 480.488.8546 or carolparry@cox.net
Ann Melsheimer: 480.488.2429 or mattann@cox.net
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We would like to thank all of our donors who helped make these scholarships possible. We also send a special thank you to the family of Douglas Woods who suggested the DMCF Scholarship Fund as one of the charitable entities to make contributions in his name.

To continue this wonderful program, the Desert Mountain Community Foundation needs the support of the Desert Mountain community to further build the scholarship fund. The DMCF Board of Advisors hopes to raise at least another \$100,000 this year and more in years to come. Please help support this effort to recognize our Desert Mountain and CCMC (HOA) employees for the great work they do for all of us by giving them and their families the educational and life opportunities that so many of us as members have enjoyed.



New Desert Mountain Club Memberships

Desert Mountain Club recently launched a new Membership Marketing Program featuring three new membership opportunities for Desert Mountain's non-member property owners, their families and guests. This program will provide access to the Club's award-winning lifestyle amenities, all in their own backyard, and help enhance their Desert Mountain property values.

These upgradable Lifestyle and Junior Memberships are new to the Mountain and offer superior value for the variety and quality of the golf, fitness, spa, dining, outdoor and social activities available at Desert Mountain.

REFER A MEMBER, GET A REWARD

The Desert Mountain Member Referral Program rewards members who support the Club by encouraging their friends, family or business associates to become equity golf or club members.

When a newly-issued membership is purchased from the Club by a nominee referred by a Desert Mountain member, the Club will credit the member's account according to the type of membership*:

Memberships:

Equity Golf	\$3,500
Equity Club-Lifestyle	\$1,000
Equity Golf-Junior	\$1,000

**Memberships purchased through a real estate sale do not apply.*

To nominate a new member, either fill out a new member form by clicking on the "Nominate New Member" link on the home page of the member website or contact Membership Relations Director Nicole Forbes at 480-595-4318 or nforbes@desertmt.com.

Equity Golf Membership

\$65,000 Starting Price for Initial Contribution

All of the unparalleled amenities Desert Mountain has to offer are available to you. Desert Mountain offers this market-based membership at prices determined by existing members who are on an Equity Golf Membership Reissuance List.

Equity Club Membership-Lifestyle

\$10,000 Initial Contribution

Now offered for the first time, this membership includes the use of the Sonoran Tennis Complex and fitness facilities, the spa, access to six clubhouses, nine restaurants and grills, hiking and biking trails and numerous social clubs. Golf privileges are not available, including the practice ranges and the Jim Flick Golf Performance Center. This membership may be upgraded at any time to an Equity Golf Membership.

Equity Golf Membership-Junior

\$5,000 Initial Contribution

This new membership is available to qualified applicants under 50 years of age and offers a graduating dues structure and the opportunity to finance up to \$65,000 of the Equity Golf Membership contribution interest-free with an initial contribution as low as \$5,000. An approved applicant may bid to purchase a Junior Membership through the Membership Marketing Program described above. All of the unparalleled amenities Desert Mountain has to offer are available to you as a Desert Mountain Equity Golf-Junior member. Guest golf restrictions apply to this membership. Tee times may be made before 9 a.m. and after 10 a.m. in-season. Tee times are unrestricted out-of-season.

For more information about the new Desert Mountain Membership Marketing Program, please contact Membership Relations Director Nicole Forbes at 480-595-4318 or nforbes@desertmt.com. ■

City of Scottsdale Special Election

Support a Bond to support a permanent fire station assisting the Desert Mountain Community

NOVEMBER 5, 2013

If you haven't heard or read about in the newspaper, the City of Scottsdale has a Special Election on November 5, 2013. Part of this election is a Bond that is considered near and dear to Desert Mountain – a permanent fire station to assist in servicing the Desert Mountain Community. This Station would be located diagonally across the street from the DM Construction Entrance. The current fire station (#616) along Cave Creek Road (next to Renegade) is a temporary structure. By passing this Bond a permanent station (#613) will be constructed.

VOTE >

The following information is what you will see under Question 2 on the upcoming Ballot.

Question 2

PURPOSE: PUBLIC SAFETY
AMOUNT: \$43,700,000

Shall the City of Scottsdale be authorized to issue and sell not exceeding \$43,700,000 principal amount of its bonds to provide funds to design, acquire, construct, reconstruct, improve, furnish and equip the following public safety projects: Radio System Upgrade; Police Civic Center Jail Consolidation; Electronic Storage System Replacement; Improve and Upgrade Existing Fire Stations; Police Civic Center Station Expansion; Desert Foothills Fire Station; Fire Training Facility Expansion; Public Safety Via Linda Facility Expansion; Desert Mountain Fire Station; and Purchase Land for Fire Station?

Payment of Bonds: The issuance of these bonds will result in a property tax increase sufficient to pay annual debt service on the bonds.

Former City Councilman Wayne Ecton has formed a Political Action Committee (PAC) to assist in educating voters. According to www.preservescottsdalefuture.com the annual cost of the bond will be \$23.86 per \$100,000 of assessed valuation of your home. Currently, the General Fund lacks the amount of funds needed to invest in the 39 Bond Projects - Desert Foothills Fire Station #613 being one of the Bond projects.

You may visit the PAC website at <http://preservescottsdalefuture.com/> to learn more information regarding the Bonds, learn how to become involved with the Special Election, or to donate and become a supporter.

Please take the time to vote – remember your vote counts! Should you need additional information or would like to request an early ballot, please visit the City of Scottsdale website at www.scottsdaleaz.gov/elections or you may call the City Clerk at 480-312-2411. ■





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480-705-9620

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1755 S. Val Vista Dr.
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www.turnstyleconsign.com

Library Calendar

All of the events below take place at Desert Foothills Library, which is located at 38443 North Schoolhouse Road in Cave Creek, and are free, except where noted. For more information on these and other library programs, please contact David Court or Dereth DeHaan at 480-488-2286 or log on to www.desertfoothillslibrary.org.



When: Noon – 1 p.m., Tuesday, October 1
What: Art Nosh Lunch: Phoenix Art Museum presents: TBD

Enjoy a nosh while being educated & entertained on a variety of art topics. For a complete list of scheduled Art Nosh topics, visit www.dfla.org. Limited seating. Registration required at 480-488-2286.

Event is free. Order a boxed lunch provided by Grotto Café (Cost: \$10, due when registering by Monday a.m. prior to event date. Choose from 3 menu items: ask at front desk or access menu at www.dfla.org.) OR brown bag it. Bottled water available for purchase.

When: 1 – 3 p.m., Tuesday, October 8
What: Let's Play Poker!

Dealers from Casino Arizona will teach you the art of the game so that you can play to win! Learn the rules, casino etiquette, how to read the cards and when to hold'm/fold'm. Supervised play will follow the presentation. Limited seating. Register: 480-488-2286.

When: 1 – 3 p.m., Tuesday, October 8
What: Journaling: Writing Through Chronic Pain

Bring your journal or notebook and pen. Mary Lee Simpson is a certified journal facilitator and has taught therapeutic writing for nearly 20 years. Limited seating. Register: 480-488-2286.

When: 3 – 5 p.m., Tuesdays, October 15 – November 19 (6 weeks)
What: Bridge: Skill Building

For players with some experience who would like to improve their skills. Players will continue to develop bridge skills and strategies and socialize while playing in a beautiful atmosphere. Supervised play will help illustrate more advanced conventions as they are taught. If participants are interested, the instructor will teach the "new" standard in bridge - the 2 over 1 style of play.

Cost: \$79 for 6-week series.

When: 3:30 – 5 p.m., Tuesday, October 15
What: Yappy Hour on the Terrace: with Special Guests from Canine Companions for Independence® (CCI)

Wine for humans, treats for the pups...Join us, with your dog (or just because you're a dog-lover), mingle out on the Waterfall Terrace, and enjoy hearing about this unique program. CCI is recognized worldwide, providing highly-trained assistance dogs for children and adults for a wide range of disabilities, free of charge. Learn how they make this happen and heartwarming stories of how lives have been transformed – with the most advanced technology -- a cold nose and a warm heart! RSVP requested to help plan for refreshments: 480-488-2286.

When: 1 – 3:30, Saturday, October 26
What: Past Life Regression

Have you ever met someone and felt like you've known that person your entire life? Have you ever visited a place for the first time and felt as if you've been there before? Have you experienced what you would describe as déjà vu? Do you have a fear that has no explainable cause? In this class, we will explore past lives, their purposes, and the effects a past life can have on your present life. The group will also participate in a guided meditation to attempt to visit a past life in order to help gain insight into current life issues.

Instructor: Elyse Ann Speen. Limited seating. Cost: \$25, due when registering. Register: 480-488-2286

When: 9:30 – 11:30 a.m., Thursday, October 10
What: iPad: Setting It Up

Tour ALL the settings on an iPad and get your iPad working well. Must bring your own iPad.

When: 1 – 3 p.m., Friday, November 1
What: Desert Foothills Library Writers' Connection

Travel Writing: Getting Your Reader from Here to There. Join international travel writing and publishing authority Paula Cullison on a journey to becoming a successful travel article writer. Highlights include Paula's Top Twelve Travel Writing Tips, advice for incorporating your own travel photos into your articles, & a writing activity that illustrates how to use all five of your senses in your travel writing. Limited seating. Register: 480-488-2286.

When: 10 – 11:30 a.m., Monday, November 4
What: World War II, a Legacy of Letters: One Soldier's Journey

Clinton Frederick returned to his grandparents' house for a family wedding in 2002. In the attic, just as he'd remembered, were memorabilia from WWII. In a trunk under the rafters, Clinton made a discovery that would change his life forever. Inside were more than hundred letters written by his father, Captain George Frederick. This correspondence chronicled from a most personal standpoint some of the major events that shaped the world. The letters also allowed Clinton Frederick, for the first time in his life, to know what his father was really like. *WWII - A Legacy of Letters*, is a true story of love and war, and received The American Author's Association's highest rating. In it, Frederick discusses how he artfully wove together his father's letters with historical information about some of the most important military campaigns of the war. Signed books will be available for a special price: \$10 cash only.



When: 1 – 3 p.m., Tuesday, November 12

What: Journaling: Managing Stress at the Holidays

Bring your journal or notebook and pen. Mary Lee Simpson is a certified journal facilitator and has taught therapeutic writing for nearly 20 years. Limited seating. Register: 480-488-2286.

When: 10 a.m. – Noon, Thursday, November 14 (

2nd Thursday each month)

What: I Cue: Literary Discussion Group

Participants share literary references and insights from both fiction and non-fiction literature, with a different theme each month. November Topic: TBD. Questions? Email elepavlova@mac.com.

When: Noon – 3 p.m., Saturday, November 16

What: eBay 1 - The Basics of Selling!

Whether you simply want to clear the closet, desire additional part-time income or a serious eBay business, this class is your foundation. Learn how to set up an eBay Seller account, create successful eBay listings, upload pictures and accept credit card payments with PayPal. Included are selling “Tips, Tricks and the Traps” to avoid. Covers how to determine shipping costs, where to get FREE shipping supplies, how to print shipping labels from your home computer and get FREE home pickup.

This is an official eBay University class taught by multi-award winning eBay instructor and published author Kevin Boyd. Optional eBooks available for purchase. Lecture.

Cost: \$29, or Series Discount Package (eBay 1 & 2) \$49

When: 12:30 – 3:30 p.m., Sunday, November 17

What: eBay 2 - Advanced Selling Strategies!

Learn the “Insider Tips and Strategies” that will draw the most bids, maximize sales and beat your competition. Covers how to find a profitable niche, what to sell, what to avoid and how to use Drop Shippers to minimize inventory costs. Includes eBay research, marketing and photography tips, eBay Stores, plus how to easily import and sell products direct from 1,500 manufacturers in China. Optional eBooks available for purchase. Taught by multi-award winning eBay instructor and published author Kevin Boyd. Lecture.

Cost: \$29, or Series Discount Package (eBay 1 & 2) \$49

When: 4 – 5:30 p.m., Wednesday, November 20

What: Holiday Singles Mixer and “Creating Harmonious Relationships” Presentation

Join us for mingling and complimentary snacks and wine. Feng Shui is about creating peace and tranquility

in our lives. The Holidays are right around the corner...Do you enjoy the company of all of your relatives? Are you creating harmonious relationships with the people in your life, and most importantly, with yourself? Ro Rusnock, certified Feng Shui practitioner and owner of Elements and Energy, will be sharing Feng Shui Principles with you so you can have harmonious relationships with every person in your life.

When: 1 - 2 p.m., Thursday, November 21

What: Acupuncture for Pain Management

With Robert Koagedal, chief physician at AcuHealth Integrative Wellness Center. Limited seating. Register: 480-488-2286. Part of our “Ask the Expert” *Scottsdale Healthcare Series*.

When: 8:45 – 9:45 a.m., Every Friday; CHAIR Class 10 – 10:30 a.m.

What: Qigong/Tai Chi Easy

A discipline that can be practiced and benefits gained at any age – you are never too old! A blending of Qigong and Tai Chi, with deep breathing and repeated gentle motions and stretches to improve health, balance, agility and flexibility. The “Chair” class is for anyone who wants to take it extra slow and easy. Wear loose clothing and bare feet. NEW Registration Process: Call or email instructor Bina Bou: 480-284-1300 or bina.b75@gmail.com.

Cost: Prepay instructor \$20 cash for 4 classes; or \$8 drop-in.

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The A-Agents Team: Chris, Jared, Steve, Tony

Library Calendar

**When: 1 – 3 p.m., Friday, December 6
(1st Friday each month)**

**What: Desert Foothills Library
Writers Connection**

Writing Through Revelations, Visions and Dreams. Learn how to create unique, empowering work by exploring the individual parameters of your own “internal landscapes.” American Book Award winner Stella Pope Duarte leads a thought-provoking workshop in which you’ll discover how to use symbols, codes & “blurred images” to connect with your wondrous “writer within” and to reveal your personal “language of the soul”. Limited seating. Register: 480-488-2286.

**When: 4 – 5:30 p.m., Friday,
December 6**

**What: Holiday Comedy Happy Hour
(tentative)**

Funny and insightful, award-winning solo artist Raleigh Pinskey returns

this year with new stories to entertain and jumpstart your Friday night with laughs. Limited seating. Payment due with reservation at 480-488-2286. Proceeds benefit the Library.

Cost: \$10 includes the show and a complimentary glass of wine or iced tea.

**When: 10 a.m. - 3 p.m., Saturday,
December 7**

**What: 4th Annual Desert Foothills
Library Craft, Book & Bake Sale**

Celebrate the season with handmade gifts and baked goodies for everyone on your list! Enter a raffle drawing. A portion of proceeds benefits Desert Foothills Library.

**When: 10 a.m. – Noon, Tuesday,
December 10**

What: Fiction Book Club:

Holiday lunch and guest authors. Everyone welcome!

**When: 1 – 3 p.m., Tuesday,
December 10**

**What: Journaling: No-Cost Holiday
Gifts from your Journal**

Bring your journal or notebook and pen. Mary Lee Simpson is a certified journal facilitator and has taught therapeutic writing for nearly 20 years. Limited seating. Register: 480-488-2286.

**When: 4 – 5:30 p.m., Friday,
December 20**

**What: Heard Museum Guild presents:
Beautiful Resistance II**

Exploring the “traditional” American Indian painting style. Enjoy a nosh while being educated & entertained. Cheese and complimentary wine will be served. For a complete list of scheduled Art Nosh topics, visit www.dfla.org. Limited seating. Register: 480-488-2286.

Cost: \$10, due when registering. Bottled water available for purchase.

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Meetings

CALENDAR - FALL/WINTER 2013

master board

- Monday, September 30, 3:00 pm
2014 Master Budget Presentation
Sunset Terrace
- Monday, October 28, 3:00 pm
Master Quarterly Board Meeting
Sunset Terrace
- Monday, December 2, 3:00 pm
Master Quarterly Board Meeting
Sunset Terrace
- Monday, January 27, 3:00 pm
Master Annual Board Meeting
Sunset Terrace

council
of pres.

- Monday, October 14, 3:00 pm
HOA
- Monday, November 18 (tentative), 3:00 pm
HOA

design

Design Review Meetings are scheduled on the first and third Thursday of every month. Please note: October's schedule will be October 10th and October 24th. Meetings occur at 8:00am at the HOA Office, which is located at 10550 East Desert Hills Drive. Please call 480-595-4221 to be included on the meeting schedule.

The Arizona Community Foundation and the Desert Mountain Community Foundation thank all of the Desert Mountain members who contributed a total of more than \$35,000 to the Yarnell Disaster Relief Fund. These funds will support the community recovery and re-building efforts in Yarnell, with grants being awarded in mid-September. For up to date information on this Fund, go to www.azfoundation.org and sign up for ENews.

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Choosing a Qualified Architect

TO DESIGN YOUR HOME IN DESERT MOUNTAIN - JT ELBRACHT, DESIGN REVIEW CONSULTANT

The design philosophy of Desert Mountain is the sensitive integration of the lifestyle of man to the natural Sonoran Desert environment. Its goal is the subtle blending of people, structures and the existing desert into a harmonious and aesthetically pleasing community with substantial emphasis on the preservation of the natural desert as a unifying theme.

Virtually all homesites in Desert Mountain enjoy wonderful views of the mountains and spectacular views of city lights. The desert terrain is varied, consisting of desert foothills, ravines, washes, and rock outcroppings, all of which are complemented by a beautiful Sonoran Desert landscape.

Why is it Important to Hire a Qualified and Experienced Architect?

A set of Design Guidelines has been established to implement the design philosophy of successfully integrating people and structures into the desert so as to achieve a harmonious and aesthetically pleasing community while preserving the natural beauty of the desert.

Good architecture is the result of a creative Owner, a talented Architect, a sound understanding of basic principles of quality architectural design, and an in-depth knowledge of the environmental and community context. Creative architecture at Desert Mountain requires appropriately blending the architecture into the desert environment and community context. To accomplish this objective, a qualified Architect with proven quality experience at Desert Mountain is more apt to focus their attention on special design needs such as; proper massing, site integration, proportion, texture, color, height, materials, lighting and landscape.

An Architect that is experienced at Desert Mountain and understands the process will design your home in a manner that will blend with the natural backdrop and will comply with the spirit and intent of the Design Guidelines, as well as the technical requirements. An experienced Architect will recognize that each Lot within Desert Mountain is unique in terms of its natural opportunities



and constraints and will harmonize and enhance the design of the Residence and site improvements with the natural and manmade surroundings. In addition, an experienced Architect will be able to smoothly navigate the Desert Mountain Design Review Process; saving time and resources for the Owner.

Selecting Your Architect

Choose your Architect at least as carefully as you would your dentist or doctor. Factors such as overall experience, Desert Mountain experience, technical competence, personality, and available staff resources will be important to your decision.

A thorough knowledge of the Desert Mountain Design Guidelines is critical and will prove to be beneficial.

When speaking with an Architect, special attention should be given to the following areas in the design of a Residence:

- (a) Topographic and slope conditions
- (b) Location of the Building Envelope and setbacks
- (c) View orientation
- (d) Natural vegetation and rock outcroppings
- (e) Natural drainage patterns
- (f) Visibility from other parts of the Community
- (g) Location of neighbors or potential neighbors
- (h) Orientation and visibility from the golf course

Architects and architectural firms come in a variety of sizes and types. Each Architect brings their own combination of skills, expertise, interests, and values to their projects. All good Architects will listen to you and translate your ideas into a viable construction project. Look for a good listener and you'll find a good Architect.

Some FAQ's to Consider:

When, in the life cycle of a project, should I bring the Architect into the picture? As early in the process as possible. Architects can help you define the project in terms that

Design Review

provide meaningful guidance for design. During initial consultations ask lots of questions and clearly communicate your goals and expectations. Sound pre-planning can save significant amounts of money and time.

How do I find suitable Architects to contact? Talk to friends, neighbors or business associates who have undertaken similar projects at Desert Mountain or in similar high-end, desert-oriented communities. Look through local lifestyle magazines, like *Phoenix Home and Garden*, and research the Architects that are designing quality homes that match your design goals.

How many Architects should I interview and how should they be selected? It is advised to interview at least three Architects - enough to see the range of possibilities. If you are soliciting proposals from more than one Architect, make sure that you can provide all the information required to evaluate them on a consistent basis.

What information should I request from an Architect? Ask to see homes the Architect has designed that are similar in type and size to yours; or have addressed similar issues (for example, siting, style, terrain, functional complexity, or design aspirations). Ask for references from the Architects you find.

On what should I base my final decision? Personal confidence in the Architect is paramount. Seek also an appropriate balance among creative design ability; technical competence; professional service; proven experience in designing custom homes in high-end, desert-oriented communities; and cost. It is important that your Architect satisfies all of these points. Selection of your Architect solely on the basis of the design fees is not advised; as usually the lowest fee results in other delays, revisions,

problems and costs issues later in the design process.

After you've interviewed each Architect, ask yourself these questions about each candidate.

- Do they communicate well? Do they listen well?
- Have they designed and completed homes similar in scope to mine?
- Do they have relevant experience at Desert Mountain?
- Do they understand the Desert Mountain Design Guidelines and Design Review Process?
- How will engineering or other design services be provided?
- Are they responsive? Do they return my phone calls promptly?
- Is their firm the right size? Who in the firm will be working directly with me?
- Do I like them? Will I enjoy working closely with this person?
- Do I like their work? Do I trust that their aesthetic will work for me?
- Evaluate the firm's style, personality, priorities, and approach: are they compatible with yours?

Yours will be a business relationship. Remember that selection is a mutual process. The most thoughtful Architects are as careful in selecting their clients as owners are in selecting Architects. They are as interested in a successful project as you are, and they know that good architecture results from fruitful collaboration between Architects and clients. Don't be afraid to ask questions and don't be afraid to be frank. Tell the Architect what you know and what you expect. Only when you have outlined your issues can the Architect address them.

The right Architect will not only help you realize the design of your dreams, but will also work with your contractor to make sure the job is done right, helping you avoid unnecessary costs, and making the design process enjoyable for everyone. ■

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Services Provided by a Qualified Staff



By: Bill Fultz
Director of Security

Many of our homeowners call and ask about the various services our Anderson Security team members provide. While we attempt to communicate these services in various venues I would like to take a moment to highlight a few of those services, and the qualifications of our security staff.

We contract services with Phoenix Based Anderson Security Agency. Kim Matich-Anderson CEO has worked diligently with us since 2003 to improve services provided to the Community.

All staff placed at Desert Mountain are required to meet standard hiring and DPS Licensing requirements for Security. They are then screened for additional qualifications in an occupational related skill set and given 40 hours of training before ever working a specific post assignment at Desert Mountain. Once assigned to Desert Mountain they are screened semi-annually for occupational and background related performance requirements. We strive to employ the most qualified security staff available in the Metro area.

Training - In addition to the previously mentioned Desert Mountain specific training all members of staff receive medical training and certifications in:

- Basic Life Support (BLS), Cardiopulmonary Resuscitation (CPR), Continuous Chest Resuscitation (CCR), and Automated External Defibrillator (AED). All Certifications and refreshers are instructed by Scottsdale Fire Department.
- Emergency Medical Response Certification (EMR) - instruction by a National Certified medical training company

In the past (18) months our team has been recognized and accredited with saving two of our members lives by the City of Scottsdale.

Depending on his/her work assigned post they will receive additional training in:

- CERT - Community Emergency Response Team - National program instructed by City of Scottsdale Emergency Services
- Defensive Driving Course - National Safety Council
- Storm Spotter Certification - National Weather Service Office - Phoenix
- Doppler Radar Operator Certification - U.S. Dept. of Transportation and Highway Safety Institute

Desert Mountain is only one of (18) communities in Arizona Certified by the National Weather Service (NWS) as a "Storm Ready" Community. To achieve this we monitor severe weather and are capable of reporting and receiving ALERT information directly to/from the NWS office in Phoenix. Certifications are reviewed every two years to maintain this certification. Some homeowner insurance companies offer additional insurance discounts because of this. It is much like a discount for having an active burglary/fire alarm in your home. Contact your insurance provider to see if this is offered.

Emergency Communications and information sharing: We have direct radio contact to Scottsdale Fire Department via our security radios. If you call 911 and report a fire or medical emergency, once in route, Stations 616 (Desert Mountain) or Station 615 (Scottsdale) notify our Security team, and in effect dispatch them to your home. Once our team is on scene they will administer appropriate medical treatment or precautionary fire prevention measures until the Fire Department arrives. If the situation deteriorates they report that as well and additional resources may be dispatched to the Community.

Security also manages Desert Mountain Emergency Information System (DMEIS) (480-595-4100). This is a recorded message you may call 24 hours a day 7 days a week and receive updates on situations both within the community and close proximity. As an example, when fires are visible in the National Forest we will update this information routinely until the fire is contained or no longer poses a threat to the Community. By using this system it does not tie up the Main Number at the Gate, and allows our staff to continue working while disseminating important information to the Community. In conjunction with DMEIS we have the capability to send out an e-mail by village or entire Community should it be necessary.

Did you ever wonder what our patrol staff is doing when they drive through your village? Depending on the shift, they

routinely inspect village gates for damage and are trained to do limited trouble shooting. Many times he/she can fix the problem and return it to service. If not, they document the problem and report it for repair. This also applies to entrance lights, directory boxes, irrigation leaks, mail box and bulletin boards. Once inside the village they patrol looking for suspicious activity or something unusual. If you have reported that you are out of town they will check your home and document when they were there. Construction sites are inspected for a list of potential concerns for our Design Review Department, and areas of concern are reported to that department as may be required.

We also provide services to D.M. Club. Inspecting each club house and maintenance facility as their needs may require. Just as we respond to a call for service to your home, we respond to similar calls at each of these facilities.

Other services they provide - snake removal, vehicle jump start, wildlife displacement when possible, emergency water shut off, incident investigations such as theft, property damage, fraud and motor vehicle accident investigations.

If you have a concern and/or question we have a security supervisor on duty 24 hours a day 7 days a week, you may call the Main Gate at 480-595-4338. If the officer on the phone is unable to answer your question, simply ask for the Duty Supervisor to return your call.

Finally, we would like to remind you of some safety tips when using the Desert Mountain Trail System:

- Always let someone know you are going to the D.M. Trails for a walk
- When possible walk with a friend
- Always take plenty of water and your cell phone
- Always take a trail map with you on your hike. It is important to know which trail you are on and your approximate location (pay attention to mile markers in case of emergency)
- If you take your pet with you, please be mindful of other hikers -
 - o The Trails are within the City Limits of Scottsdale, Leash Laws Apply
 - o Pick up after your pet, bags and disposal location is located at the main trail head
 - o Take water for your pet and be mindful that they may become tired, and if they do not walk on trails frequently they may de-



velop tender paws
o Be mindful that our trail system is adjacent to the Tonto National Forest and wildlife does not recognize boundaries. Simply have a plan of action should you or your pet encounter wildlife.

Desert Mountain Security has established a protocol with the Scottsdale Fire Department should an emergency situation develop on the trail system. To enable activation of the protocol we have now recorded GPS data for the first three trails and identified communication dead spots for both security communications via Verizon and AT&T cellular carriers. This will be loaded into the Scottsdale Fire Department's GIS emergency response data base, should a mountain rescue become necessary. If you need assistance and your telephone carrier is not working normally, we found that walking just a short distance (less than 1/4 mile) will give you access. A text message may be transmittable in some circumstances where voice communication is not available. In the months ahead, we will be further improving trail safety and emergency response protocols. We will advise you of additional upgrades.

Helpful Numbers:

HOA Office | 480-595-4220
Main Gate | 480-595-4338
Desert Hills Entrance (DHE) Gate | 480-595-4295
Desert Mountain Emergency Information System (DMEIS) | 480-595-4100
Bill Fultz 480-595-4061 | bfultz@desertmt.com
Vicky Harjung 480-595-4064 | vharjung@desertmt.com

Editor's Note

As a friendly reminder, the Desert Mountain Master Association works diligently in partnership with Anderson Security to provide quality controlled access and patrol service to the Community, HOWEVER, the Association DOES NOT provide full home security service to its members. Please lock your doors, call 911 in the event of any emergency, immediately report any suspicious activity to the Main Gate at 480.595.4338, and contract with a private professional security provider such as Stanley, ADT or Safeguard if you would like your in-home alarm security system monitored. ■

Planning for the Future – the Value of the ESOP



By: Jeff Penney
CEO, DLC Resources

When DLC was founded in 1989, succession planning was one of the last things on our minds. We were focused on establishing our business and providing valuable services to our clients. As we have grown over the past 24 years, we have worked hard to earn a reputation for managing high quality landscapes with exceptional service.

Several years ago, wanting to preserve the focus and spirit of DLC into the future, the 4 owners of DLC began planning the future ownership of the company. With many options on the table, one of them stuck out to all of us. DLC has always been about our culture and our employees. Without that emphasis, the company's performance would be negatively affected. Therefore, the company had to be owned by the employees collectively.

In 2009, DLC began transitioning ownership of the company to an ESOP (Employee Stock Ownership Plan). Each year, the ESOP "owns" a larger percentage of the company. To the Desert Mountain Community, this means that each employee/owner understands the importance of strong quality performance and safe performance and success of the company – which directly affects the value of their ESOP account. This can be seen in the DLC owner who stops trimming to be courteous to a passing dog walker, or the owner who notices a low hanging branch while picking up trash and just takes care of it right then, or the team of owners who maintain the Village front entries by pulling each weed by hand to best promote the wildflowers.

Our ESOP program attracts top employees in a market where wages are highly competitive. Now with any retirement plan, there are qualifying rules. But in general, after an employee has been with DLC for just over a year, they enter the program. We are proud that DLC is positioned solidly into the future to uphold our reputation as the landscape management experts. As of 2013, the DLC ESOP is now the single largest shareholder, owning 41% of the company. ■

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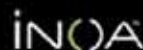


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See How Native Design Influences Runway Style in New HMNS Exhibit

{SFA}

The influence of American Indian art can be seen in many modern-day forms, from Santa Fe-style architecture to clothing design.

For example, fringe-covered leather coats popular among those in the 1960s counterculture movement were a descendant of those designed and worn by the Apache scouts of the late 19th century and other tribes who wore something similar for centuries, according to the Jan. 28, 2011, entry of the blog *Beyond Buckskin: About Native American Fashion*.

How Native design has influenced modern fashion trends is the subject of *American Indian Fashion: from Lloyd Kiva New to Now*, an exhibit opening Nov. 23 at the Heard Museum North Scottsdale, 326323 N. Scottsdale Road (at Ashler Hills Drive), Scottsdale. The exhibit will be on display until Oct. 26, 2014.



In addition to that influence, American Indian fashion and design provide a platform for personal expression for Native artists and reinforce Native identity, said Heard curator Janet Cantley.

The materials, design, style and accessories honor tradition and create innovative statements on identity and culture and the clothing and accessories are a form of communication, having a storytelling component, she said.

Visitors will see clothing and accessories from the Heard Museum collection and a few loans, beginning with attire from the 1950s designed by the Cherokee designer Lloyd Kiva New and bringing it to the present with today's designers.

Those designers include Kay Bennett (Navajo), Margaret Wood (Navajo), Ramona Sakiestewa (Hopi), Virgil Ortiz (Cochiti Pueblo), Pilar Agoyo (Ohkay Owingeh/Cochiti Pueblo/Santo Domingo Pueblo), and Patricia Michaels (Taos

Pueblo), who recently was a runner-up on the hit television show *Project Runway*.

Details about curator's talks and other programming will be available on our website heard.org, or see upcoming *Word @* at the Heard e-newsletters; to subscribe, visit heard.org.

American Indian Fashion: from Lloyd Kiva New to Now

Public Opening

Saturday, Nov. 23, 10 a.m. to 5 p.m.

What Hidden Treasures Lie in the Closet? Find Out on Appraisal Day.

Learn more about those items lurking in your closet or collecting dust on your display shelves! Bring them to Heard Museum North Scottsdale during American Indian Art & Artifacts Appraisal Day on Saturday, Nov. 16. Leading Native art traders will examine your treasures and offer information about materials, dates, artists and traditions.

Will you be the next visitor to find that your old Navajo rug is worth a small fortune? Or that the painting that nobody else in your family wanted is worth a cool \$250,000, as one amazed owner learned during a past appraisal? It's all part of the fun at this annual event sponsored by the Heard Museum Council.

American Indian Art & Artifacts Appraisal Day

Saturday, Nov. 16, 10 a.m. to 2 p.m.

Cost: \$25 for the first item

\$20 for the second item

\$15 for the third and subsequent item(s)

Limit 10 items per person, please.

Non-Heard members, please add \$5 per item.

The sleepy days of summer are behind us now. The Scottsdale Arts District is energized with the anticipated return of our collectors and fans of the arts here in Old Town. The official "kick off" to our season is the Arts District's "Anniversary ArtWalk" on Thursday, October 2, from 7 – 9 pm. During this special City sponsored evening event visitors will find new work in the more than 100 galleries and music venues on the street for entertainment. Many of the galleries will host special features this evening as well.

The first weekend in November brings the return of the Arts Districts "Fall for the Arts" event. There will be a number of arts related activities including special museum and gallery shows featuring national, international and local artists. A favorite highlight of the weekend is a 'Quick Draw' paint out on Main Street. The street will be closed to traffic between Scottsdale Road and Marshall Way between 9 am and 2 pm. More than 40 artists represented by local galleries will paint outdoors on the street. Visitors are welcome to wander around and watch as these talented artists create an original oil painting. The event will culminate with an auction at noon where each of these original pieces of art will be sold.



Scottsdale Fine Art this Fall

For more information about “Fall for the Arts” activities visit the Scottsdale Convention and Visitor’s Bureau website at www.experiencescottsdale.com or the Scottsdale Gallery Association website at www.scottsdalegalleries.com

Scottsdale Fine Art will host several special features during October, November and December in addition to welcoming visitors every Thursday evening for ArtWalk. Fall exhibitions at the gallery include:

October

Join us for our “Anniversary and Introductions feature. We are entering our 8th year here in Scottsdale. In addition to our spectacular gallery roster we are introducing a few new faces.

Joining the gallery this fall are Lane Bennion, Jim Zwadlo, Timothy Rees and David Hettinger, OPAM. Each

of these artists will be highlighted during the City Sponsored “Anniversary Art-Walk” on Thursday, October 2nd.

November

“Fall for the Arts” has become a favorite event for visitors to the Scottsdale Arts District. Several of our gallery artists will participate during the ‘Quick Draw’ painting on Saturday, November 9 from 9 – 2 on Main Street. Our gallery participating artists are Douglas R. Diehl, Allen Garns, David Hettinger, Timothy Rees and Carol Swinney. Watch as these talented artists create original paintings which will be auctioned off later in the day.

Also during this weekend, artist Peter Holbrook will be featured prominently in a special show titled “Art of the National Parks”. The show highlights the best living painters for certain National Parks. As one

of the pre-eminent painters of the Grand Canyon, Holbrook’s paintings will be also included in a beautiful 400 page hardbound book which complements the show.

December

Each December we host an “all gallery artists” Holiday Show featuring new works. We will host a special Holiday ArtWalk on Thursday, December 5 from 7 – 9 pm. The street will be decked with twinkly lights and festive decorations in the gallery. Refreshments will be served. Take a break from the monotony of shopping the mall for holiday gifts and find something unique and original here in the gallery.

Scottsdale Fine Art hours of operation:

Monday – Saturday

10:30am – 6:00pm

Sunday

12:00pm – 4:00pm

Thursday night ArtWalk

7:00pm – 9:00pm

Desert Mountain Art League

By Ellen Rindle

The Desert Mountain Art League has planned a very active and exciting schedule of classes. Nineteen classes are offered.

Some of them have filled and several have met the minimum number of students. See the desertmountainartleague.org website for names of instructors (all professional artists) and class descriptions. Sign-up is easy and can be done by using the website.

The 2013/14 season will begin with a luncheon on November 1st at the Cochise/Geronimo clubhouse. Susan

Potje, co-owner of the Celebration of Art, is the featured speaker. She will provide a different perspective about the art community to the group. Many of the artist/instructors will be present with samples of their work displayed and for sale.

There will be a silent auction of artwork donated by members and instructors. Signup sheets for the classes will be available. Table prizes will be small paintings done by members of the art league. Paint smocks with the art league logo will be available for purchase. To reserve your place at the luncheon, check the same website for details ...cost of the luncheon will be around \$35. Everyone is invited to attend.



Musical Instrument Museum

The Musical Instrument Museum (MIM) is bringing “Women Who Rock: Vision, Passion, Power” to Phoenix in October. Created by the Rock and Roll Hall of Fame and Museum, this is the world’s first museum exhibition to honor nearly a century of iconic female musicians, and MIM will be the only location in the southwest to host the exhibition. Highlighting

more than 70 artists, the exhibition demonstrates how women have been the engines of creation and change in popular music. Guests will see instruments, original handwritten lyrics, stage outfits, concert posters and videos from artists ranging from Wanda Jackson, Janis Joplin and Madonna to Cyndi Lauper, Lady Gaga, Carrie Underwood and more!

“Women Who Rock: Vision, Passion, Power” will be on display in MIM’s Target Gallery from Oct. 19, 2013, through April 20, 2014. Admission is \$10 for the exhibition only, or \$7 when purchased with general museum admission.

Booker T. Jones

Thursday, October 3 | 7:30 p.m.
Tickets: \$42.50-\$47.50
Multi-instrumentalist, songwriter, record producer and arranger who set the cast for modern soul music.

Dave Holland PRISM

Friday, October 4 | 7 p.m. and 9 p.m.
Tickets: \$27.50-\$42.50
Bassist, composer and bandleader Dave Holland brings together three of jazz’s finest talents—keyboardist Craig Taborn, guitarist Kevin Eubanks and drummer Eric Harland—to form this modern jazz ensemble.

Roger McGuinn

Saturday, October 5 | 7:30 p.m.
Tickets: \$37.50-\$42.50
Founder of the Byrds and one of the most influential guitarists of the last century.

Idan Raichel Project

Tuesday, October 8 | 7 p.m. and 9 p.m.
Tickets: \$42.50-\$57.50
Israel’s “Musical Group of the Decade” elevates world music to the next level by embracing diversity and uplifting listeners with its messages of peace and acceptance.

Visit www.mim.org for a complete list of events and exhibits this fall.



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Meet the HOA Staff

We all work very hard (Board & Staff alike) to take a Team Approach in managing the Desert Mountain Master Association. In past issues of the Connection magazine, we have featured the Master Board and many of our key owner volunteers. In this issue we are similarly emphasizing our onsite management staff, supplied to our Community as part of our twenty year working relationship with our Community Management Company – CCMC.



Bill Overton, Community Manager, is responsible to the Boards of Directors for all functions of the Master and Village Associations, and also facilitates the Design Review Committee. He further supervises the HOA staff as it carries out its ongoing efforts. Bill has been employed by CCMC/Desert Mountain for eleven years. Bill is an avid cyclist and reader. Please

contact Bill with questions and comments relating to the Boards of Directors, Design Review Committee, various advisory committees, association finance, staff or staff functions.



Dana Bondon, Executive Assistant, has been employed with CCMC since October 2012. Dana started her career here at DM as the Design Review Coordinator and was recently promoted to Executive Assistant in June. Her background consists of years of experience in the Country Club/Golf industry, construction industry and retail industry. In her spare time she enjoys travelling, gardening and hiking. Hope to meet you on the Trails!



Trish Cardenas, Office Administrator, began her employment at Desert Mountain in 2008 with our onsite security team. She joined CCMC in early 2010 and has worked in various positions within the Master Association. As the Office Administrator, she supports our Team by managing multiple administrative projects,

various database entry and maintenance projects, cash handling/reporting and coordinates numerous vendor contracts. Native to Arizona, she enjoys spending quality time with her new husband and two cats. She is an active volunteer with the Arizona Parks and Recreation Association and loves hiking, wildlife and attending sporting events.



Tony DiGeronimo, Assistant Operations Coordinator, has been employed with CCMC for three years at Estrella Mountain Ranch in Goodyear Arizona as a Maintenance Coordinator. Tony was recently hired at Desert Mountain as the Assistant Operations Coordinator. His main responsibilities include preventative/maintenance of gates, village

inspections, property status reviews and helping out with the Owner Services Business. In his spare time he enjoys woodworking, cycling and spending time with family and friends.



Bill Fultz, Director of Security, is responsible for patrol, access control, safety and risk management services. He was instrumental in the installation of the transponder access system, is actively involved in the implementation of the emergency evacuation plan for the Community and oversees the patrol and gate access contract with Anderson

Security Agency. Bill has been a CCMC employee at Desert Mountain for 10 years and enjoys spending quality time with his grandkids. Please contact Bill with questions about gate or patrol staff, or concerns about Community safety.



Vicky Harjung, Administrative Coordinator, moved to Arizona from Chicago approximately 8 years ago and started working for CCMC as a full time employee about 18 months ago. She reports directly to Jake Marshall, Bill Fultz and Bruce Spilka as their Administrative Coordinator. She is a mother of

three adult sons and has two small grandsons. She is an avid reader, enjoys photography, crocheting and has recently found a new passion of working out seven days a week.



Jacob Marshall, Business Manager, has been employed with CCMC for six years and began his career in Accounting at the Corporate Office in 2007. He then served as Operations Coordinator for the Grayhawk Community Association and as Assistant Manager at the Spectrum Community Association. He joined Desert Mountain in April of 2012 to initially support the Design Review Department and is

now Business Manager for the HOA. Jake is responsible for all aspects of office's Financial and Internal Operations. Jake brings a wealth of experience in the areas of finance, accounting and operations. He graduated Arizona State University with a Bachelor of Science in Global Business and Financial Management, and received his MBA with honors from the University of Phoenix in May, 2012. Jake is an enthusiastic Cardinals fan! Please contact Jake with any financial questions.



Jessica Smith, Design Review Coordinator, has been employed by CCMC for almost two years now and recently became the Design Review Coordinator for Desert Mountain just over three months ago. In prior years, she was in the appraisal industry, both residential and commercial and has thoroughly enjoyed working with residents and in real estate.



Bruce Spilka, Operations Coordinator, is responsible for supervising the maintenance of Desert Mountain's common areas and roadways. Bruce works closely with DLC Resources, Desert Mountain's landscape contractor, coordinating all common area maintenance. Bruce is also a key figure in many committee meetings, as his vast experience at Desert Mountain lends valuable information in setting some of

the decisions made by the committees. You'll also find Bruce

doing property inspections and notices of noncompliance with the association documents. Bruce has the most tenure in our office with 13 years of employment at Desert Mountain. Bruce enjoys watching the local sports teams – Diamondbacks and Cardinals, as well as, hiking and spending time with his teenage daughter. Please feel free to contact Bruce with any operational questions or issues you may have.

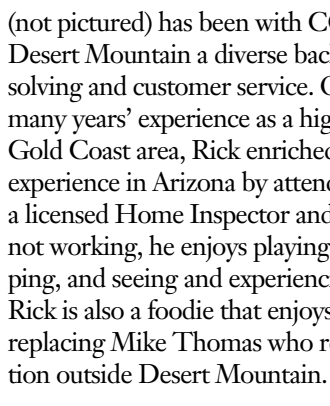


Casey White, Receptionist, has been employed at Desert Mountain for 3 years (with CCMC for 7 years). She is the "smiley" voice you hear when you call the HOA office! In her spare time she enjoys singing (karaoke), playing with her dog Moose, and is addicted to Zumba!

Your Owner Services Business (OSB) Staff



Scott McVay, Village Services, has been working for CCMC for 6 years. Scott came to DM two years ago from Estrella Mountain Ranch as the Facilities Director. Prior to Estrella, Scott worked at Sonoran Foothills as the Maintenance Technician. Scott enjoys playing golf in his spare time.



Rick Fields, OSB Customer Service Associate,

(not pictured) has been with CCMC for one year. He brings to Desert Mountain a diverse background in construction, problem solving and customer service. Originally from Chicago, with many years' experience as a high-rise building engineer in the Gold Coast area, Rick enriched his education, knowledge and experience in Arizona by attending two schools, and becoming a licensed Home Inspector and a licensed Realtor. When Rick is not working, he enjoys playing Texas Hold 'em, antique shopping, and seeing and experiencing the aesthetics of the desert. Rick is also a foodie that enjoys trying new restaurants. Rick is replacing Mike Thomas who recently resigned to assume a position outside Desert Mountain.

Note: The above job functions reflect the person's primary functions. However, each is cross-trained to perform other important aspects of other functions as part of the Staff's team effort philosophy. This approach has aided us in improving service while holding costs down.

As part of our commitment to on-going communication, the CCMC/Desert Mountain HOA Staff wanted to introduce ourselves to the Members. Please stop in and say "hello" to our Team! ■

Fall Trails Update



By Ryan Larson, Trails Committee Chair

The Master Board and the Trails Committee are pleased to report that our summer work with Okanogan Trails Construction has gone smoothly and our two new hiking trails are complete. The hiking experience and views from the new Tonto Ridge Overlook Trail are absolutely spectacular!

And the new Grapevine Wash extension trail will provide a more user-friendly return option for the Hohokam Camp Trail. These are truly wonderful additions to our award-winning Trails System!

As I write this update, the Management Team (Staff, the Trails Committee, and the Safety and Access Committee) are hard at work addressing mapping and signage improvements that should be fully in place in November. These improvements are all designed to enhance your hiking experience and improve the convenience and safety of your hike. Look for an email blast in October with more information.

In the interim, please follow the following safety tips when hiking any desert hiking system.

Hiking Helpful Hints

Hikers and their guests are reminded of the following...

- Be prepared! **You are responsible for your own safety as well as that of everyone in your party.** Remember to bring plenty of water, food if necessary, and appropriate clothing to protect you from the various elements on the trail.

- Take your cell phone with you during your hike for use in case of an emergency. Please note, however, that you may not receive a signal in all locations due to the mountainous terrain.
- In case of an emergency, call 911, then contact **Desert Mountain Security** at **480/595-4338** and let them know where you are on the Trail so they can locate you. The address of the Trail is **45000 North Chiricahua Pass**.
- If you have asthma, diabetes, a heart condition, knee or back problems, or any other health or medical issue, limit both your exertion and your exposure to the heat. Stay within your training, physical limitations, and abilities. If you have any questions or concerns regarding your physical limitations or capabilities, please consult with your physician prior to hiking.
- Always hike with a buddy.
- Let others know where you are going and when you expect to be back.
- Pack it in, pack it out: put all litter in plastic bags and dispose of it in the garbage cans located at the Trailhead.
- **All pets must be leashed on the trails!** This is for your pet's safety, as well as for other hikers using the trail. Please keep your pet on a maximum six-foot leash to protect it, other visitors and wildlife.
- Remember to bring plastic bags with you to pick up your pet's waste and pack it out to the waste disposal station located at the Trailhead.
- Sometimes, being with nature in Desert Mountain results in the occasional encounter with the wildlife that roam freely throughout the Northern Properties. If you come into contact with a bobcat, mountain lion, javelina or rattlesnake, do not approach it! Give it a wide berth and slowly back away to safety.

Enjoy your hike! ■





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Contact Sheet

Desert Mountain Homeowners Association 480-595-4220
Monday-Friday: 8:00am-5:00pm
Bill Overton, PCAM, Community Manager 480-595-4222
Dana Bondon, Executive Assistant 480-595-4225
Jacob Marshall, Business Manager 480-595-4063
Bill Fultz, Director of Security 480-595-4061
Bruce Spilka, Operations Coordinator 480-595-4224

Resident Assistance

Desert Mountain Main Gate (24 hours) 480-595-4338
Desert Hills Gate (5:45am-6:00pm) 480-595-4295
Desert Mountain Emergency Information System (DMEIS) 480-595-4100
Fairways Administration Building 480-595-4229
Saguaro Forest Caretaker's Cottage 480-595-4860

Desert Mountain Clubhouses

Apache Clubhouse & Grill 480-595-4328
Chiricahua Clubhouse & Golf 480-595-4800
Cochise Geronimo Clubhouse & Golf 480-488-1363
Outlaw Clubhouse & Golf 480-595-4870
Renegade Clubhouse & Golf 480-595-4261
Sonoran Clubhouse 480-595-4355

Public Service

Fire or Police Emergencies 911
Scottsdale Fire Department (Non-Emergencies) 480-312-8911
Scottsdale Police Department (Non-Emergencies) 480-391-5000
Maricopa County Sheriffs Office 602-256-1000
Desert Foothills Medical Center 480-488-9220
Poison Control 800-362-0101
Arizona Fish & Game Department 602-789-3201
Southwest Wildlife Animal Rescue 480-471-9109

Desert Foothills Library 480-488-2286
United States Postal Service (Carefree Branch) 480-488-3781
United States Postal Service (Kachina Station Services DM) 480-513-2935
(7339 E. Williams Drive)

Utilities

Arizona Public Service (APS) 602-371-7171
AT&T 800-288-2747
CenturyLink (formerly Qwest) 888-364-5234
City of Scottsdale Solid Waste Management 480-312-5600
City of Scottsdale Water Services 480-312-2461
Cox Communications 602-277-1000
Southwest Gas 602-271-4277
Verizon 800-922-0204

Schools

Cave Creek Unified School District 480-575-2000
Transportation Department 480-575-2080
Black Mountain Elementary 480-575-2100
Sonoran Trails Middle School 480-272-8600
Attendance 480-272-8604
Cactus Shadows High School 480-575-2400
Attendance 480-575-2431

Religious Services

Black Mountain Community Church 480-575-1801
Christ the Lord Lutheran Church 480-488-2081
Christian Science First Church 480-488-2665
The Church of Jesus Christ of Latter-Day Saints 480-488-3035
Desert Hills Presbyterian Church 480-488-3384
Good Shepherd of the Hills Episcopal 480-488-3283
Our Lady of Joy Parish 480-488-2229



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